

Fence Lines

Summer 2014

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We'd love to hear from you!
Please send story ideas, comments,
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FenceLines

Summer 2014



Cover Photo: Cows during a storm at the Pine Forest Cattle Company on Leonard Creek Ranch in Nevada.

Photo provided by the Montero family.

3 | President's Message

4 | New Employees

5 | Association News

7 | Estate Planning Seminars

8 | An Oasis in the Desert

The Montero family, owners and operators of Pine Forest Cattle Company, have built an oasis in an area of Nevada that receives approximately 8" of rain per year.

12 | What is it Worth?

A look at what goes into property valuation.

14 | Western AgCredit Gives Back

15 | Laughing Pen

FenceLines is published for the reading enjoyment of customers and friends of Western AgCredit. Efforts are made to ensure the accuracy and completeness of information printed. However, the Association assumes no liability for inadvertent or unintended errors or inaccuracies. Servicing the Intermountain West since 1917, customer service is our commitment.

Dear Western AgCredit Stockholders & Friends,



We hope this issue of FenceLines finds you and your family doing well. Western AgCredit continues to do well. Most of the commodities that we finance are doing well from a cash flow standpoint, and if we can get Mother Nature to let the rain showers come down upon us, we'll be doing even better. Overall, it continues to be a good time to be involved with production agriculture.

Western AgCredit continues to evolve as a company. We've gone through the last 20 years with very little change in our workforce. That stable environment began to change in the last 12-18 months as a few of the staff have gotten older and are starting to plan for their next chapter in their life. During the last year, we have had an approximate 25% change in our employee staffing. Most of the changes can be attributed to two areas: Association growth resulting in the need for increased staff and secondly, we have several employees who are talking about retirement, so we need to get their replacements trained. Even though we hate to see long tenured staff prepare to retire, we feel very confident in our future because of the high caliber of the new employees we have been able to attract to our workplace. It's exciting to work with new employees who have tremendous energy and technical skills, yet they too respect those who are directly involved with production agriculture.

One of our greatest management challenges is facilitate the employee turnover, yet not allowing that turnover to impact our membership. We've been fairly successful in that endeavor, but it's practically impossible to have the changes be totally seamless. I respectfully request that any customer who has been negatively impacted because of our staffing changes

or any other circumstance, to contact me or one of our other management team to make us aware. We remain committed to providing our customers with unsurpassed customer service.

During the July Board Meeting, our Board of Directors held their annual organizational meeting. I'm pleased to announce that Kim Haws was again elected to be Chairman and Shirelle Heninger was re-elected Vice-Chairman. The Board continues to be very involved with setting the strategic direction for the Association. We're very lucky to have a Board who is willing to put forth the time and energy necessary to meet their fiduciary responsibilities. Western AgCredit remains one of the most respected organizations within the entire Farm Credit System. That respect is the cumulative result of the contributions made by staff, Board and our membership. We feel very fortunate to have the many blessings that have been bestowed upon us.

In closing, I would again like to encourage any of our customers who have issues related to Western AgCredit that they would like to discuss to contact me or any other member of management. We can't improve processes or resolve issues if we aren't aware of them. We appreciate everyone's business, support and friendship.

Together in Agriculture,

**Richard Weathered
President**

Welcome New Employees!



Cody Dyreng

Senior Loan Officer-Richfield

In May, Cody Dyreng accepted a Senior Loan Officer position in the Richfield branch. He's excited for the opportunity his position will give him to meet new customers, see their operations and learn their management strategies.

Cody comes to Western AgCredit with 13 years of lending experience at a commercial bank where he specialized in agriculture and

commercial loans. Cody has a bachelor's degree in agribusiness from Utah State University.

Cody grew up on his family's dairy farm in Gunnison, UT where he worked as herdsman and was involved in the farming portion of the operation. Today, Cody and his wife, Nona, live in Gunnison with their five children. Cody spends his free time watching and coaching his children in sports, 4-wheeling, water skiing, snow skiing and hunting.

Teri Young

Credit Operations & Loan Doc. Specialist-South Jordan

Teri Young joined Western AgCredit as a Credit Operations/Loan Documentation Specialist in May. Teri's primary responsibilities are to serve as the note custodian for things such as promissory notes and water stock and manage all insurance required for collateral.

Teri comes to the Association with 18 years of experience in both commercial and residential lending. Prior to working at Western AgCredit, Teri was employed by Media One of Utah. Her responsibilities included coordinating the special sections for the newspaper.

Teri and her husband, Dennis, live in West Valley. They have two daughters and one son. In her spare time, Teri enjoys waterskiing, motorcycles, being outdoors and watching hockey and football.



Tamara Sinclair

Appraisal Secretary-Logan

In June, Tamara joined the Western AgCredit appraisal department as the appraisal secretary. Her duties include filling content requests such as drawing maps, obtaining county property information, providing paperwork, record keeping and other general support.

Prior to coming to Western AgCredit, Tamara worked as a secretary for Morton International (ATK) and in a secretarial capacity for Willis Independent School District in Willis, Texas.

Tamara grew up in Box Elder County on a small farm where they grew wheat. Today, Tamara lives in Hyde Park. Tamara has one daughter. Tamara enjoys helping others, traveling, sewing and spending time with family.

Linda Owen

Receptionist/Accounting Assistant

In May, Linda Owen joined the Western AgCredit team as a Receptionist and Accounting Assistant. Linda is excited about the opportunity her role gives her to combine her customer service experience with her love for numbers and past accounting experience.

Linda has worked for large employers such as the U.S. Post Office, American Express and Overstock. At one time, she managed

a graveyard shift of customer service representatives before starting in the accounting field. Linda is just a few classes short of completing her bachelor's degree from BYU, and her goal is to complete this when time permits.

Linda and her husband, Bob, live in Salt Lake. They have six children and 11 grandchildren. Linda enjoys spending time with her family, supporting her grandchildren in their activities and going to live sporting events.



Michelle Knight

Branch Secretary-Roosevelt

Michelle started working for Western AgCredit as the Branch Secretary of the Roosevelt Branch in June. Her job responsibilities include helping customers, checking on loans in progress, keeping files updated and assisting the loan officer.

This is Michelle's first job in the banking industry, and she's excited for the opportunity her position gives her to work with the hard

working agricultural people in the basin. She has a bachelor's degree in criminal justice with an emphasis in corrections and criminalistics.

Michelle and her husband, Steve, have three children and live in Roosevelt. Her family is involved in hay production and raising animals, including raising steers and selling them to families in their area. In her free time, Michelle enjoys 4-wheeling, camping, hiking, crocheting and supporting her children in their activities.



Ben Turnbow Moves to AgExpress



Ben Turnbow has moved to the Logan Branch to work in the AgExpress program, the streamlined lending program designed to provide efficient and timely loan services.

Prior to his move to AgExpress, Ben worked in the South Jordan office for about a year and trained in Tremonton for a year. Ben is looking forward to the

opportunity his new position will give him to meet and work with customers throughout Western AgCredit's lending territory. In addition to his AgExpress duties, Ben is working with product development, helping build and improve loan processing software to increase efficiencies and keep these services in-house.

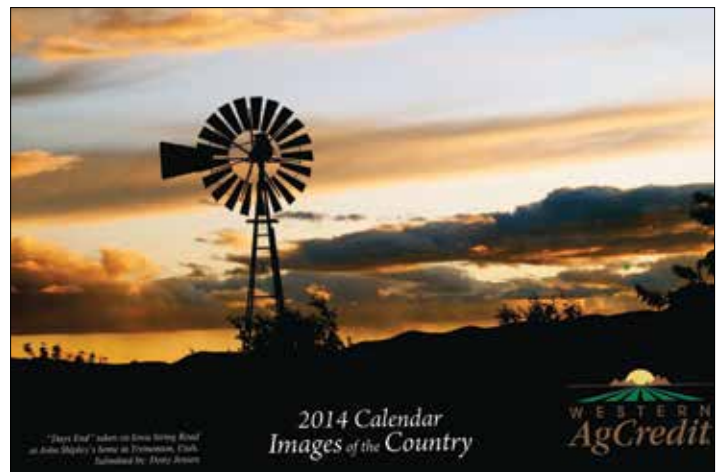
Photo Contest-Deadline Extended!

We hope you're enjoying your 2014 Western AgCredit calendar featuring pictures submitted by our customers.

Thirteen agriculture related photos will be selected for the calendar, and winners will each get a \$50 gift card for their submission. There are no limits on submissions, so enter as many photos as you would like. We have moved the **submission deadline from July 31, 2014 to August 20, 2014, so there is still time to send in your pictures!**

High-quality digital photos are preferred, but other formats will be accepted. Submissions will not be returned. By submitting your photos, you give Western AgCredit the right to use photos for additional marketing purposes.

Please include a brief description of the photo including location and names of individuals, if present. Entries can be emailed to Sarah Buttars at sjb@westernagcredit.com, or mailed to her at PO Box 95850, South Jordan, UT 84095.



Cover of this year's Western AgCredit calendar.

Logan Office Open House & Ribbon Cutting

On July 1, 2014, Western AgCredit customers, directors and employees made the move to their new office building, located at 2195 N. Main, North Logan official with a ribbon cutting and an open house.

The new office offers first floor convenience, better access to main street and room to grow. The Logan

Branch employees are looking forward to continuing to serve the financing needs of farmers and ranchers in northern Utah from this new space. If you are a Logan Branch customer and were unable to come to the open house, we invite you to stop by and see the new building when you are in the area.



\$200 Gift Card Winner Announced

Western AgCredit is pleased to congratulate JP Larsen & Sons for winning the second quarter's \$200 gift card. They were randomly selected as the second quarter winners from the returned surveys.

To be eligible to win this quarterly drawing, customers must complete the survey received in the mail after renewing a current loan or getting a new loan. If you choose to include your name on the survey, you'll be eligible for our quarterly drawing for a \$200 gift card.

We value your business and appreciate feedback. We want to ensure that we are meeting your needs and exceeding your expectations.

Receiving the feedback shortly after you've completed your transaction allows us to make adjustments to business practices in a timely manner. The survey is brief and should take no longer than 10 minutes to complete. We'd like to thank you in advance for completing the survey.

Estate Planning Seminars

Plan now to attend one of the Estate Planning Seminars being presented by Jarom Bergeson! Specific time and location information will be printed in the next edition of FenceLines. If you would like to be put on a list for additional information, please email Jarom at jarom@kkoslawyers.com

Cedar City: Wednesday, November 12, 2014

St. George: Thursday, November, 13, 2014

Richfield: Wednesday, November 19, 2014

Kanab: Thursday, November 20, 2014

Vernal: Wednesday, December 3, 2014

Logan: Thursday, December 4, 2014



Jarom Bergeson manages the Cedar City office of KKOS Lawyers, a law firm dedicated to the representation of entrepreneurs & small business owners. Jarom is licensed in Utah, Colorado &

Nevada, & specializes in designing estate & business planning solutions for clients all across the country.

Yesterday & **Today**



We've Been There. We're Still Here. We'll Be There.

Farmers and ranchers know that agriculture has its ups and downs. So do we. Unlike some lenders that selectively lend to agriculture based on market conditions, Western AgCredit has over 95 years of experience lending money to agriculture- that's all we do.

Why not work with a dependable lender you can count on?

1.800.824.9198

www.westernagcredit.com



An Oasis in

The Montero family, owners and operators of Pine Forest Cattle Company, have built

Ninety miles northwest of Winnemucca, NV, not far from the Oregon border, you'll find Leonard Creek Ranch, home of the Pine Forest Cattle Company. Rising up from the desert scape, the ranch is an oasis with tree lined drives; each row of trees planted, nurtured and left as a legacy by generations past.

Today, Suzie Montero, along with her sons Glynn, Mike and Leonard Montero are stewards over the ranch that came into the family with Glynn, Mike, and Leonard's grandfather, Ramon. But the Montero family wasn't the first to tame their piece of the desert and carve out a home. Before they came to reside at Leonard Creek Ranch, the ranch was owned and operated by the Miller and Lux Corporation, a large cattle company that had ranches throughout the Western United States at the turn of the century.

"Grandpa came over here from Basque country probably as an indentured servant and ran sheep for other people," said Mike. "That's the way they all came, someone paid their way to come here, and they had to work for them for a certain period of time to work off their fare."

While working as a sheep herder, Ramon slowly developed his own herd and brought his sister over and then the rest of his siblings. Ramon homesteaded in the canyon above Leonard Creek Ranch and started building his own place there, but he had his eye on Leonard Creek Ranch, and when the time was right, he was able to purchase the property and go into business with his sister, Francesca Montero Bidart.

With his immigrant roots, Ramon wanted to ensure the ranch he'd worked hard to obtain stayed in the family. "My grandfather was always worried about coming over from the old country and concerned with his ability to hold and own property, so he incorporated in 1923," said Mike. "We are the oldest family-owned corporation in the state of Nevada."

After settling at Leonard Creek Ranch, the Monteros had six children and the Bidarts had seven. Both families lived in the same home on the ranch. Ramon's son, Frenchy, had aspirations of running the family ranch, and after a chance meeting at her brother's wedding, Suzie, a

the Desert

an oasis in an area of Nevada that receives approximately 8" of rain per year.

California native, and Frenchy married and started building their dream together.

Suzie was raised on the hill below the Hollywood sign in California. Her father, a horseman with a dream of one day owning his own ranch on the Nevada plains owned and operated a riding stable, and Suzie grew up saddling horses for tourists to ride in the hills surrounding her home. "In those days, you rented a horse for \$1 an hour," said Suzie.

Suzie's father's desire to own a ranch instilled the same desire in her. "My dad always wanted to have a ranch, so it was kind of in my blood to look for a husband with a ranch," said Suzie.

"We always had a goal, from the day we got married, we saved. We bought a ranch in California, we were partners with my sister and her husband, and we were able to make a profit on that place enough to buy a quarter of this one," said Suzie.

Frenchy and Suzie bought into the operation in 1980 when cattle prices were at an all-time high. The next year they dropped in half, leaving the Monteros

to work their way out of that loss. Over the years, they did just that, and have built the ranch into the successful operation it is today.

Suzie's love of the ranch goes hand-in-hand with her love of the cows. Saddling a horse is still a daily ritual for Suzie, who spends most of her time in the saddle working their herd. There's no doubt that Suzie can hold her own in the saddle, and she hasn't let much get in the way of doing what she loves.

Mike relates a story that illustrates just how much Suzie likes to, in her own words, "get the job done." "Glynn was born on January 27th. We used to run cattle on the wildlife refuge, which is 60 miles from here [Leonard Creek Ranch]. They would start home with those cattle on January 1st, it's a three day ride," said Mike. "So she was pregnant with him, she rode three days in the dead of the winter January 1st, 2nd and 3rd in the snow, because we had snow then. You wouldn't see many women do that now days, or doctors that would allow it."

Originally a sheep ranch, during World War II, the Monteros found it hard to maintain the labor

(Continued on next page)

necessary to run a sheep operation, so they traded a burro for seven cows and started their cow herd.

Today, they have around 1,000 head of cattle that they run on BLM ground as well as ground they own. Over the years, the family has purchased ground along the base of the mountains, allowing them prime access to the creek.

The water that comes by way of the creek and the wells tapping the underground aquifer is the lifeline on a ranch that only receives on average of eight inches of rain a year. Eking out a hay crop on land that sometimes receives no moisture for months out of the year has its challenges. Fortunately, the access to water that they have allows them to grow about 1,000 acres of irrigated organic hay, the majority of which is fed to their cows when there isn't enough feed available on the range and in winter months, and the rest is sold.

“What we sell is all sold to San Joaquin Valley Hay Growers, but we feed way, way more than we sell,” said Glynn. “We feed all of our weaners until they get to be about 550-600 pounds. A lot of people just wean and sell, we don't. We get them up to no less than 550 and we just sell one or two truckloads at a time. When we get them to the right weight, we sell them.”

The Monteros moved to certified organic production six years ago, allowing them to sell premium organic hay to dairies raising organic milk. They also sell their cattle as certified organic.

Raising cows on the Nevada desert, with feed not as readily available or as apparent to cows that aren't accustomed to those grazing conditions, takes a specific kind of animal. “Nevada cattle have to come from Nevada. If they are raised on a feedlot and then

come to Nevada, the cows can't do it,” said Leonard. “They don't know what to eat, they don't know where to eat. They stand there. But if you raise a cow and the calf is raised here, they know where to go and find the feed and they do really good. Nevada cattle are the most sought after cattle in the United States right now. They usually always bring the highest premium because if a calf comes off of this ranch, and it's a good looking calf on this ranch, it's going to hit a feedlot and double in size. They are a lot heartier.”

Leonard Creek Ranch is fairly isolated, with the nearest neighbor 15 miles away and being 90 miles from their school system. “When we went to school, there was actually a school here on the place,” said Leonard. “We actually had the second to the last one room school in America.”

Glynn, Mike and Leonard along with their siblings, Daniel and Suzanne, attended school, up until high school, in the one room school house. During high school, they were sent to Winnemucca where they boarded with families during the week while attending school and spent the weekends and summers at home working on the ranch.

Although Daniel and Suzanne aren't on the ranch full time, they still help out when they can. Daniel works at the University of Nevada in the Basque Studies Program. Suzanne, and her husband, Dan Williams, live in Red Bluff, California.

Today, with the one room school house no longer in operation, some of the Monteros live in town during the week so their children can attend school. Glynn's wife Susan has lived in Winnemucca during the week while their three children have been in school. Mike



Mike, Suzie, Glynn and Leonard Montero



Frenchy Montero



Mike, Jeanette, Trent, Caden, Susan, Glynn, Savannah, Julianne, Suzie, Madison, Jennifer, Jake and Leonard Montero

and his wife Jeanette also live in Winnemucca during the week while their three daughters attend school and Mike serves as a District Court Judge in Nevada's Sixth Judicial District. They enjoy weekends and summers on the ranch. Leonard's wife Jennifer spends the week working as an ag teacher in McDermitt, NV.

The Monteros also like to rodeo. Several of them have participated in various events at a high school, college and even pro-level, winning countless buckles and saddles that decorate their homes. Some of them, including the youngest generation, continue to rodeo today.

While a lot of times the Monteros aren't all able to be on the ranch together, they make the most of family time, working and playing together. According to Suzie, "The grandkids are the best part of the whole deal."

Today, the members of the Montero family live up to the example of those who built their operation; continuing to be wise stewards of the land, improving their ranch any way they can and raising a younger generation that will ensure that the family can continue to produce premium Nevada cattle.



Mike and Leonard Montero in front of the one room school house where they attended school.



Suzie Montero explains her BLM allotments and grazing periods to loan officer Clint Ward.

What is it Worth?

Western AgCredit's Appraisal Team Works Hard to Accurately Assess the Value of Collateral Properties Using a Variety of Reports and Methods.

Governed by internal controls, audits and state and federal regulation based on the Uniform Standards of Professional Appraisal Practice (USPAP), Western AgCredit's appraisal team works hard to determine fair market values based on proven methods of valuation and industry standards.

Recognizing that oftentimes questions can arise as to how value is determined, why a certain type of report was used, what the information can be used for, as well as what went into the determination, we hope the information below helps clarify the valuation process.

There are four types of reports done by the Western AgCredit appraisal staff:

1. Field Report:

Purpose: This report can be used if an appraisal or evaluation has been completed for the property in the past, but based on the time since the last valuation and a new loan action requiring a property value, the value must be re-evaluated to ensure the property has maintained or increased in value from that of the original appraisal. This report is for internal use only, since its primary purpose is to ensure that the property will continue to adequately collateralize the new loan.

How Value is Determined: To compile this report, the appraiser looks at values in the area to see if they have remained the same or increased since the original valuation was completed. The appraiser also looks to see if anything about the land has changed, such as irrigation equipment or the number/condition of structures, basically to determine what has changed with the property and to assess if that has a negative or positive impact on property value. If the value appears to have decreased, a new valuation must be completed.

2. Agriculture Collateral Evaluation (ACE):

Purpose: An ACE is a quicker, cheaper way to get a value for property. It is also shorter, having 20-30 pages, compared to appraisals that can have 50-100+ pages. An ACE is not meant to be used as negotiating tool on land sales and prices.

How Value is Determined: The appraiser uses market area surveys, a report on land values and conditions in different areas of our territory compiled by the appraisal staff annually, to determine a value range for the type of land being evaluated. Comparable sales are not directly used when completing an ACE. The appraiser then chooses a value within that range that can be supported by the market area survey. The same is done for the structures on the property, including buildings, barns, irrigation equipment, hay sheds, etc. The land value and the structure(s) value are combined for a total value of the subject property. Quality, size, production capabilities, water and other influential factors are all taken into consideration when determining a value for the property. An ACE can only be used if the loan amount is less than \$1,000,000. It cannot be signed by a State Licensed or Certified General Appraiser. It must be signed by someone who has not yet earned those credentials.

3. Chattel Report:

Purpose: This is done to determine the personal property value of livestock, equipment, feed or inventory that is being used as collateral.

How Value is Determined: After a thorough inspection to determine quantity and condition of chattel being valued, the appraiser will put a value to it based on what comparable items are selling for in the marketplace. This is determined through value books, commodity reports and market research and analysis.

4. Appraisal:

Purpose: A full appraisal is a more in-depth, longer and costly valuation of the subject property to determine market value. They are typically done when ownership is changing, when the property is being used as collateral on transactions over \$1,000,000 or when circumstances require a full appraisal based on internal rules and controls. There are three different approaches within an appraisal that can be used to determine value: Sales Comparison, Cost and Income. Usually an appraiser determines value using just one of these methods, but all three can be used. The most commonly used approach is the Sales Comparison approach. The appraiser uses their discretion to determine which approach will be most applicable and reliable to find a value for the subject property.

Sales Comparison Approach: In this approach, the appraiser takes sales of comparable properties, looks at them in relation to the subject property and may make some adjustments based on the differences. Common adjustments include size, water and location. Adjustments are made to make the subject and sales more comparable to one another. Since Utah, Wyoming and Idaho are non-disclosure states, the price paid when property is sold is not public record. To obtain comparable sales, loan officers will collect information on sales they hear about and appraisers use their network of resources to find out about comparable sales, including making cold calls and following up on leads to make sure the sales information received is valid. Information received on comparable sales is kept confidential, so identifying information has been removed from copies of the appraisals given to borrowers.

Cost Approach: In this approach, the land itself gets a value based on comparable sales, while the building improvements and other aspects of the property get a value based on the cost to replace or reproduce them less depreciation. These costs are determined by bids, market rates and gathered data. The two numbers are combined for the total value.

Income Approach: This approach looks at a property's income generating ability and factors its income generating potential into the value of the land. To determine this, the appraiser looks at market derived capitalization rates from comparable properties, applies it to the subject property and converts it into an indication of present value.

Other Factors Considered: When the appraiser goes to look at the subject property, they will typically ask the borrower who has owned the property in the past three years, what type of land they are appraising (i.e. irrigated, pasture, dry farm, etc.), how the property is zoned, what the utilities are (i.e. water, electricity, gas,

etc.) and about the environmental conditions. Before an appraiser visits a property, the borrower is required to complete an Environmental Conditions Statement to disclose things such as manure pits, fuel tanks and other items on the property that could impact the environment. If the appraiser sees items that differ from the information disclosed by the borrower, the Environmental Conditions Statement must be resubmitted retroactively or the appraiser must disclose it in the appraisal.

The appraiser also must look at boundary lines to make sure maps and legal descriptions adequately describe the subject property, determine whether structures are being evaluated as part of the appraisal, as well as looking at physical and legal access to determine who owns the right-of-way to access the property. The appraiser also completes a flood determination to assess if any buildings are in a flood zone, since regulations require flood insurance if structures are located in a flood zone.

Evaluating water is another integral part of the appraisal process. The appraisers look at the water source, delivery, irrigation company, stock certificates, state water rights and if the available water is adequate for production. While the appraiser will not always put a specific value on water, the land could be valued differently based on its capacity to produce due to water supply. Production capacity of the subject property is also taken into consideration. The appraiser will also ask about rental rates, grazing permits, improvements (buildings) and details on the title report such as conservation easements, restrictions, etc.

Becoming an Appraiser: The process of becoming a Certified General Appraiser is lengthy and requires years of additional learning, work experience and testing after receiving a bachelor's degree. The first step is to take 75 hours of classes, pass exams and register as an appraiser trainee with the state. The trainee must work under a Certified General Appraiser who signs off on all of their appraisals. After state registration, the trainee goes through an additional 120 hours of classes, gains an additional 2,000 hours of appraising experience and passes a state test to become a State Licensed Appraiser. After obtaining this licensure, the appraiser must take an additional 105 hours of classes, exams, an additional 1,000 hours of work experience and pass a licensing test to become a Certified General Appraiser. A Certified General Appraiser can appraise everything, including agriculture, commercial, residential, industrial, etc. The process usually takes about five years from being a trainee to a Certified General Appraiser.

A lot goes into the appraisal process, and Western AgCredit is pleased to have a knowledgeable staff that works hard to fairly and accurately determine the value of property.



GIVES BACK

Western AgCredit is committed to supporting agriculture and being a good corporate citizen. Below is an overview of community support and financial support given in recent months.

Tremonton Staff Assembles Picnic Benches

The Tremonton staff helped assemble picnic benches for the Bear River City park in June. Tremonton employees have helped with these types of projects in the past, and they like to help improve the city's recreational facilities. Western AgCredit enjoys using this facility for their customer appreciation barbecue and are happy to have the chance to help improve it for everyone that uses it throughout the year.



Kelsey Dutton, Travis Palmer and Clint Ward assembling picnic benches.

Cedar City Staff Assists With Summer Games

Once again, the Cedar City branch helped with the Utah Summer games. This year, they served as field supervisors during the soccer games. According to Vickie Murdoch, "This is such a fun opportunity to get to be involved with so many people that are in Cedar City for the Summer Games. We are able to work with referees, coaches, players and spectators. We have had great experiences helping with these activities."



Daren Lovell, Burke Adams and Vickie Murdoch volunteering at the Utah Summer Games.

South Jordan Branch Helps Paint State Fair Park

In June, staff from the South Jordan branch worked to prepare and paint the front entry fence to the Utah State Fairpark and paint light poles and other fixtures.

For over a century, the State Fairpark has been a place to highlight Utah agriculture, and Western AgCredit enjoys the opportunity to help support this mission by assisting in maintenance and improvements.



Teri Young, Steven Carter and Tracy Archuleta painting the front fence.

RECENT SPONSORSHIPS

- UTAH FARM BUREAU
- BLACK AND WHITE DAYS
- WEBER COUNTY DAIRY DAYS
- UTAH STATE SCHOLARSHIPS
- CUSTOMER SCHOLARSHIPS
- UNIVERSITY OF WYOMING SCHOLARSHIP
- BYU-I SCHOLARSHIPS
- UTAH 4-H
- UTAH FFA FOUNDATION/ASSOC.
- VARIOUS FFA CHAPTERS



Laughing Pen

“Of all of the paths you take in life, make sure some of them are dirt.”

- Unknown

A Sure Bet

What new crop did the farmer plant?

(Beets me!)

Why shouldn't you tell a secret on a farm?

(Because the potatoes have eyes and the corn has ears!)

Farmers earn a meager celery, come home beet and just want to read the pepper, turn-ip the covers, en-dive into bed!

What did the baby corn say to the mama corn?

(Where's pop?)

What is a sheep's favorite game?

(Baa-dminton!)

Why did the cabbage win the race?

(Because it was ahead!)

Why was the cucumber mad?

(Because it was in a pickle!)

I Would Be Surprised, Too!

A group of college students visited a local farm. After the tour, one of the students said to the farmer, “Your methods are too old fashioned. I'd be surprised if this tree gave you more than twenty pounds of apples this year.”

“I'd be surprised, too,” said the farmer, “That is an orange tree.”

\$1,000,000 Career Plans

The School of Agriculture's Dean of Admissions was interviewing a prospective student. “Why have you chosen this career?” he asked. “I dream of making a million dollars in dairy farming, like my father,” the student replied.

“Your father made a million dollars in dairy farming?” echoed the impressed dean.

“No,” replied the applicant. “But he always dreamed of it.”

Farmer's Names

George, the farmer, had so many children that he ran out of names. So he started calling his kids after something around his farm.

It was the first day of school and the teacher asked each child their name. When he got to one of farmer George's sons, the boy replied, ‘Tractor Tire.’

The teacher said, ‘I need your real name boy, to which the lad replied, ‘It's Tractor Tire, sir.... Really.’

The teacher, rather annoyed responded, “All right young man, take yourself right down to the Principal's office this minute.”

The youngster pushed himself out of his chair, turned to his sister and said, “C'mon, Chicken Feed, he ain't gonna believe you, either.”



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