

# Fence Lines

• Summer 2019

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We'd love to hear from you!  
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# FenceLines

Summer 2019



Cover Photo: One of Bar T Rodeo Company's bucking horses at their ranch in Chester, Utah.

3 | **President's Message**

4 | **Association News**

7 | **Timber!**

8 | **Bred to Buck**

The family that runs the Bar T Rodeo Company consider themselves stewards of the animals that have been bred to buck by their family for generations.

12 | **Where do you go for help?**

14 | **Western AgCredit Gives Back**

15 | **Laughing Pen**

*FenceLines is published for the reading enjoyment of customers and friends of Western AgCredit. Efforts are made to ensure the accuracy and completeness of information printed. However, the Association assumes no liability for inadvertent or unintended errors or inaccuracies. Servicing the Intermountain West since 1917, customer service is our commitment.*

# Dear Western AgCredit Stockholders & Friends,



I hope you are enjoying the summer months and all that come with them. The older I get, the more I enjoy the long days, cool evenings, and the beauties of the area where we are blessed to live. In my travels, I have come to realize that our area is very unique with diverse landscapes and climates all within a relatively short drive. No wonder so many people want to live here!

I recently saw a posting on social media that captured my attention and caused me to pause. It showed a picture of a father and a son on separate horses trailing a herd of cows with a caption that read “working hard for something we don’t care about is called stress, while working hard for something we love is called passion.” I can’t think of a group of people that work with more passion than farmers and ranchers. Though the financial returns can be meager at times, the opportunity to work in harmony with the land, have stewardship over livestock, and have your family next to you in the saddle or the pickup is a blessing and a rare opportunity that few people in our society still have. I have lived and worked around agriculture nearly my entire life and can certainly attest to it. The only part of the quote that may not be entirely true is that farmers and ranchers in pursuit of their passion also manage a whole bunch of stress. They get a large dose of both stress and passion! I believe that is where the strength of character and work ethic comes from. It reminds me of another quote by Zig Ziglar, which reads “I’ve never met a strong person with an easy past.” I commend you for your passion and resilience as we work together through some challenging times in agriculture.

Here at Western AgCredit, we truly value rural America and all it stands for. In an effort to put our money where our mouth is, we have recently

developed a giving program aimed at supporting the needs of our rural communities. This program is funded from the donations of Western AgCredit employees and directors, with matching funds from the Association. This program was developed as a way for employees to give back to the communities which support our employment. In short, the program provides for grants up to \$2,000 each for community projects and needs. We encourage you to make us aware of needs in your community. We would welcome the opportunity to support them. Please contact your loan officer to get the process started. We pledge to make the process simple. Projects will be prioritized and funded as resources become available. Our goal is to fund at least one project each quarter. We are also willing to provide labor in addition to the grant funds.

At the time of this writing the mountains are green, the grass is tall, and the livestock are thriving. Despite the economic challenges that many are experiencing, we hope you are still finding satisfaction in your daily labors. Working with each of you provides us a constant reminder of the privilege of associating with people in agriculture. Please join us this summer for a Customer Appreciation Barbecue in your area. We would enjoy serving you a hot, juicy ribeye steak and expressing appreciation for our business relationship.

**Respectfully,**

**David Brown**  
**President**

# Western AgCredit is Pleased to Welcome...



*Adam Carter*

## **Loan Officer, Tremonton**

In May, Adam joined the Western AgCredit team as a loan officer in the Tremonton Branch. Adam is excited to meet and work with customers as well as be a resource to their farm and ranch businesses.

Prior to joining the Western AgCredit team, Adam worked as an elementary school teacher, ranch manager, owner

of a custom feeding and grazing operation, a ranch/grazing consultant and as a commercial banker in Idaho. Adam graduated from Idaho State University with a degree in American studies.

Adam grew up on a hay, grain and cow/calf operation in south eastern Idaho. Adam and his wife and seven children now live in Plymouth, UT. In his free time, Adam enjoys spending time with his kids, riding horses and roping.

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*Desmyn Wollstenhulme*

## **Credit Analyst, Spanish Fork**

Desmyn started at as a credit analyst in the Spanish Fork Branch in May. Her duties include analyzing credits, spreading financial information, recommending loans for approval, and verifying borrowers' financial information. She is excited for the opportunity her position gives her to learn new things that will benefit those in agricultural.

Desmyn recently received her bachelor's degrees in agriculture science and industry from Southern Utah University. She has worked in landscaping and she has interned with Summit County Extension.

Originally from Oakley, UT, Desmyn grew up working on her grandfather's ranch in Wanship, UT. She currently lives in Provo, UT. In her free time, she enjoys spending time with her family, being on the mountain, and riding horses.

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*Joshua DeWaal*

## **Staff Accountant, South Jordan**

In June, Joshua DeWaal joined the Western AgCredit team as a staff accountant in South Jordan. His duties include handling various aspects of general ledger accounting. Joshua is looking forward to working at a tight-knight organization that is community driven.

Prior to coming to Western AgCredit, Joshua worked as an accountant for a

mortgage lender. He has a bachelor's degree in political science with a minor in history from the Utah Valley University and a master of accountancy from Westminster.

Joshua was born in Utah and lived all throughout Asia while he was growing up. Currently, Joshua along with his wife and son live in Lehi, UT. In his free time, he enjoys playing almost all sports and games, and he enjoys the competitive nature of these activities.

# Lane Gardiner Promoted to Northern Lending Manager

Western AgCredit is pleased to announce that Lane Gardiner has been promoted to the lending manager for Western AgCredit's Northern Region. Lane will be relocating to Tremonton and replacing Clint Ward.

Lane joined the Richfield Branch as a loan officer in September of 2014. In 2016, he was promoted to



*Lane Gardiner*

branch manager of the Roosevelt Branch. During his time as manager, he's expanded the branch's portfolio and increased the customer base.

A graduate of Utah State University, Lane went on to complete a master's degree in agricultural and applied economics at the University of Wyoming. Following graduation, he

went to work in management for a cattle feeder in Wyoming. After this, he worked on a ranch where his duties included procurement of feeder and grass cattle and marketing fat cattle. He also provided hedging, financial projections and annual budgets and directed the breeding program for replacement heifers.

Clint has worked for Western AgCredit since 2007. Clint is leaving to work at Producers Livestock Marketing. This new position will give him more flexibility to manage his ranch. Clint will be missed, but we're looking forward to having Lane manage our Northern Region.



*Clint Ward*

## Golden Spike Celebration

On May 10, 2019, the Logan and Tremonton branches volunteered at the Spike 150 Celebration at Promontory Point. In addition to volunteering, Western AgCredit also made a financial contribution to the event.

The Tremonton staff helped with crowd control in the area where attendees gathered to watch the festivities. The celebration consisted of presentations by Gov. Herbert, Pres. Russell M. Nelson, the Ambassador of Ireland, two federal officials and more. Most of Utah's legislative delegation was also in attendance. During the

presentation, they honored all workers that sacrificed to make the transcontinental railroad happen, with a special emphasis on the Chinese workers since their efforts went largely unrecognized when the railroad was completed. They also did a reenactment of the celebration from 150 years ago.

The Logan staff helped in the food court area with trash removal and checking identifications for alcohol purchases. Employees enjoyed the opportunity to serve the rural community and participate in this historical event.



*Tremonton staff managing crowd control.*



*Craig Turner & Ben Turnbow on garbage duty.*



*Casey Beck & Danny Hansen checking IDs.*

# Whistle Blower Notice

Western AgCredit provides its stockholders, employees or the general public with the opportunity to utilize a “Whistle Blower Program” (WBP). The WBP can be accessed using the Association’s website ([www.westernagcredit.com](http://www.westernagcredit.com)) or by telephone on either an anonymous or a known basis. A partial list of examples of transgressions that may result in a WBP contact being initiated are: complaints regarding accounting practices,

internal accounting controls or auditing matters, violation of any law, inappropriate operating practices of any type, etc. WAC pledges that any individual utilizing the WBP will not encounter any form of retaliation from the Association. Direct phone contact can be made by calling the Audit Committee Chairman LaDell Eyre at 435-865-5866, or Board Chairman Scott Wayment at 801-731-1531.

## Photo Contest for the 2020 Calendar!

We hope you’re enjoying your 2019 calendar. It’s never too early to start submitting pictures for our 2020 calendar!

Thirteen agriculture-related photos will be selected for the calendar, and winners will each get a \$50 gift card for his/her submission. There are no limits on submissions, so enter as many photos as you would like. **The submission deadline is August 31, 2019.**

High-quality digital photos are preferred, but other formats will be accepted. Submissions will not be returned. By submitting your photos, you give Western AgCredit the right to use photos for additional marketing purposes.

Please include a brief description of the photo including location and names of individuals, if present. Entries can be emailed to Sarah Witt at [witts@westernagcredit.com](mailto:witts@westernagcredit.com), or mailed to her at PO Box 95850, South Jordan, UT 84095.



*Cover of Western AgCredit's 2019 calendar.*

## \$200 Gift Card Winner Announced

Western AgCredit is pleased to congratulate Tina & Kory Stephensen on winning the second quarter’s \$200 gift card. They were randomly selected from the surveys returned.

To be eligible to win this quarterly drawing, customers must complete the survey received in the mail after renewing a current loan or getting a new loan. If you choose to include your name on the survey, you’ll be eligible for our quarterly drawing for a \$200 gift card.

We value your business and appreciate your feedback. We want to ensure that we are meeting your needs and exceeding your expectations.

Receiving your feedback shortly after you have completed your transaction allows us to make adjustments to business practices in a timely manner. The survey is brief and should take no longer than 10 minutes to complete. We’d like to thank you in advance for completing the survey.



# TIMBER!

Most people are aware that Western AgCredit lends money for any agriculture purpose, but did you know that includes timber harvest and processing? Western AgCredit serves people involved in the business of agriculture including farmers, ranchers, nursery and greenhouse operators, forest products businesses, aquaculture, part-time farmers and agribusinesses.

With new initiatives in place to remove timber from Utah's forests, Western AgCredit is prepared to finance timber harvesting and processing.

One of the projects the Forest Service is currently working on is the Manti-La Sal National Forest. In that area, they're planning a landscape-scale forest restoration project that includes removing over 30,000 acres of dense, dead, standing and down spruce through salvage timber sales in order to improve forest conditions. The restoration project is a response to a spruce beetle epidemic that killed 90 percent of Engelmann spruce on the Ferron-Price and Ephraim Districts in the late 1990s and early 2000s.

Forest Supervisor Ryan Nehl explained, "By removing these dead spruce, we can improve vital community watersheds and reduce the threat of uncharacteristic

wildfire. The forest and local businesses have had great success harvesting and utilizing dead spruce from other timber sales over the last 10 years."

Once the dead spruce are removed, the forest plans to thin live, sapling-sized sub-alpine fir and plant conifer seedlings, except within 66 feet of any live aspen. It is anticipated that approximately 20-49 percent of the proposed treatment acres would naturally regenerate to aspen.

The purpose of the project is to reduce hazardous fuels in the project area, which includes wildland urban interface and several municipal watersheds. The project is specifically designed to improve watershed health, restore a healthier species composition and structure to the forest, and reduce risks of uncharacteristic wildfire. Threats to firefighter health and safety will be lessened.

We're excited for the focus on improving Forest Service land, and we're looking forward to helping those that would like to participate in this new economic opportunity. If you're interested in timber harvest, please contact your local branch today to see how Western AgCredit can help you!



Linda, Cody, Kate, Jeff, Tera and Wendie Flitton and Evelyn Kerby at their ranch in Chester, Utah.

# BRED TO BUCK

**The family that runs the Bar T Rodeo Company consider themselves stewards of the animals that have been bred to buck by their family for generations.**

A majestic, spirited, bucking horse is a symbol of the American West, and for the family that runs the Bar T Rodeo Company, this iconic symbol has become part of their family legacy. This legacy, deep in western heritage, has the same blood lines running through their current four-legged champions as those that were started back in the early 1980's by Bud Kerby using a roan stud named C4 Roany and a few good mares.

Currently headquartered in Chester, Utah, the Bar T Rodeo company provides premium rodeo stock including bulls, bucking horses, roping calves and rodeo services to 18 professional rodeos with other events as time permits. Five generations have participated in the Bar T Rodeo Company. D. A. Swanny and Verda passed the legacy on to Bud and Evelyn Kerby. Bud and Evelyn's daughter, Wendie Flitton, and her husband,

Jeff, currently run the operation along with their son, Cody, his wife, Linda, and their daughters, Kate and Tera. Each generation has added to the family legacy and grown the rodeo company.

Born in 1917, Swanny was the son of a horse jockey and had a love of horses in his blood. He worked for the BLM, and he used this connection to contract wild horses. In addition to being a horseman, Swanny was a performer. He took his band of animals and started traveling around doing wild west type shows.

After acquiring several horses, he decided to expand and diversify by acquiring some Brahmin bulls. With no money for trucking, Swanny rode his horse to New Mexico, purchased some Brahmin bulls and trailed them back to his home in Moab, Utah.



Swanny started performing with his animals. "Because he had no trucks, he trailed them from Moab when he wanted to go do a rodeo or a wild west show," said Wendie. "He trailed them from Moab to Thompson Springs, put them on a train, and went around Utah and Colorado doing small little events. He then decided, after a while, he liked it so much he joined the Turtle Association, which was the starting of the Professional Rodeo Cowboys Association (PRCA)," said Wendie.

In 1949 in Grand Junction Colorado, Swanny was the stock contractor for his first professional rodeo. "Grandpa started doing rodeos in Utah and became one of the top PRCA stock contractors in the U.S., taking stock to the National Finals Rodeo and producing rodeos," said Wendie. "Utah was really a good place to do rodeos because we have good crowds."

As his business grew, he recognized the need to be more centralized for easier access to the rodeo circuit. With this in mind, Swanny donated some land to Moab City to build an arena, sold the rest, and moved to Salt Lake City. Swanny Park in Moab is on the location that Swanny's mini ranch once stood. At the time of the move, Bud was a teenager.

In 1995, Bud and Evelyn took over the Bar T with help from their children. In 2005, Jeff and Wendie invested in the rodeo company by purchasing livestock at the

### Bar T Rodeo Company's 2019 Schedule

- June 2: CanyonLands Rodeo - Moab, UT
- June 6-8: Days of the Old West Rodeo - Delta, UT
- June 13-15: Monticello, Utah
- June 19-22: Strawberry Days Rodeo - Pleasant Grove, UT
- June 28-29: Daniel Dopps Memorial PRCA Rodeo – Mtn Home, ID
- July 3-6: Oakley 4th of July Rodeo - Oakley, UT
- July 11-13: Silver State Rodeo - Elko, NV
- July 17-21: California Rodeo Salinas (Contract)- Salinas, CA
- July 19-20, 22-24: Days of 47 – Salt Lake City, UT
- Aug 1-3: That Famous Preston Night Rodeo - Preston, ID
- Aug 8-10: Cache County Fair - Logan, UT
- Aug 15-17: Cassia County Fair - Burley, ID
- Aug 21-24: Box Elder County Fair - Tremonton, UT
- Aug 30,31, Sept 2: Iron County Fair- Parowan, UT
- Aug 31- Sept. 2: Evanston Cowboy Days - Evantson, WY
- Sept 6-8: Utah State Fair - Salt Lake City, UT
- Sept 19-21: Dixie Roundup - St George, UT
- Sept 27-28: Young Living Fall Festival- Mona, UT
- TBA: Wilderness Circuit Finals Rodeo – Heber City, UT
- Dec 5-14: Wrangler National Finals Rodeo- Las Vegas. NV

National Finals Rodeo Sale to start raising their own bulls. Five years later, shortly after finishing the rodeo season, Bud got sick. He passed away 14 days after being diagnosed with myeloblastic leukemia.

As stock contractors, they answer to each rodeo committee they are contracted by. After Bud's passing, several of the committees the Bar T worked with were concerned about the long-term viability of the rodeo company. Evelyn kept the rodeo company going for



*A Bar T Rodeo NFR champion bull.*



*Wendie, Jeff and Cody Flitton by the Bar T Rodeo trailer.*

a year while the family regrouped and determined that Jeff and Wendie would help Evelyn run the family business and take over ownership responsibilities. Although a difficult transition, the family was able to maintain most of their contracts and have been doing many of the rodeos on their schedule for over 60 years.

In the timed rodeo events, the cowboy's score is based off of a combination of the cowboy and the horse's performance. With the livestock playing such a key role in the scoring, it's essential for the Bar T to provide animals that will buck. "For bucking horses, it's more of a breeding process than a training process," said Cody. "We've bred them to buck, so buck is what they do."

Since the horses naturally buck, the time spent working with the animals is focused more on acclimating them for the situations they'll encounter and then letting them do what they were born to do. "We make the things that we want them to do easy and the things we don't want them to do harder. So that's all it is, we don't train them to buck. That's the genetics that we're putting in," said Jeff.

The Bar T is known for providing quality bucking animals, and they've built their reputation around providing cowboy-friendly animals that perform well. So much so, that they've provided animals to the National Finals Rodeo (NFR) since 1959. Animals that go to the NFR are determined, in part, by a vote from the top 20 cowboys and an event representative.

As the Bar T expanded, they needed more space to house the livestock, so they purchased a ranch to accommodate the livestock and moved from the Salt Lake Valley to Chester, Utah. Today, the Bar T Rodeo Company has over

250 horses. 99% were raised by the family, in Chester, Utah with the same bloodlines as the C4 Roany and the few good mares Bud along with his father, Swanny, started. In addition to the bucking horses, 50% of their bulls are bred and raised on their ranch.

Putting on a rodeo is an involved business. When hired by a city or committee, Bar T Rodeo is contracted to hire rodeo personnel such as announcers, bull fighters, pickup men, specialty acts, a secretary, timers and all other personnel necessary to run the rodeo. "We can do anything from lease somebody a couple of horses to a turn-key project where they can just have a rodeo," said Jeff. "We can do anything from one end of the arena to the other end."

As stock contractors, the Bar T works closely with the Professional Rodeo Cowboys Association (PRCA) to schedule and plan the rodeo. The PRCA lets them know how many cowboys are up in each event each night of the rodeo so they can plan the livestock accordingly. Jeff and Cody select all of the animals required for the number of cowboys in each event as well as a few extras in case of re-rides or injuries. Once those animals are selected, they send the information back to the PRCA, who then does the draw to see which cowboy rides which animal.

"We were taught by grandpa many years ago that we're putting on a show. We're going to be entertaining the people that purchase tickets, and we want to put on the best show we can," said Wendie. "We make sure our family and crew look good and act professional and our stock is in the best shape possible for the job they do."



PHOTO PROVIDED BY BAR T RODEO

*Bar T Rodeo bucking horse in action.*



PHOTO PROVIDED BY BAR T RODEO

*A Bar T Rodeo bull in action.*

In order to provide a unified look for those running the rodeo, the Bar T provides the gear necessary to accomplish this. “We dress the flag girls. We provide the flags and the flagpoles, chaps, the shirts the saddle pads. We do the breast collars and the bridles,” said Linda.

Just the logistics of getting all the animals, family members, outside employees and gear to a rodeo is a lot of work. “Cody does all the logistics of getting everything taken care of to and from rodeos,” said Wendie. “He’s a doctor, he’s a vet, he’s a trucker, he’s a cowboy, he’s a fencer, he’s a repairman. Cody has to know it all.”

While they do hire some outside help, family members make up the majority of the staff including Wendie’s sister Lori and her family and Jeff and Wendie’s daughter Kellie and her family. In addition to running the Bar T, Jeff and Wendie run Superior Grinding, a machine shop in Salt Lake that manufactures small parts for the medical and aerospace industry along with offering grinding services. Linda works as a science teacher and spends her summers working with the rodeo company.

During the summer, the rodeo takes the majority of the family’s time and dictates where they spend it. For example, Cody has never experienced the 4th of July outside of Oakley, Utah. Cody and Linda’s children can’t participate in summer activities outside of the rodeo so they’ve incorporated their hobbies into rodeo, “Kate’s a trick rider, so now her extracurricular activity is based around rodeo in the summer,” said Cody.

Over the years, they’ve also been able to help people, “The rodeo company brings in a lot of lost boys and you are able to give them a job and a family,” said Cody.

Evelyn, also known for her cooking skills on the road, helped raise many boys while running the Bar T. “I didn’t have a boy, but I sure have raised a lot of them,” said Evelyn.

When it comes down to it, the purpose of the Bar T is caring for the animals and preserving the legacy, “I think we feel more of a stewardship than an ownership,” said Jeff.

Although they love the animals that Linda refers to as “our fur babies,” they also present an inherent obligation that the family must manage. “What do we do with 40 years of our family’s creation? We’re responsible, you know, so it puts a lot of pressure on us to make life decisions,” said Wendie.

Bar T’s horses are bred to buck, and for the most part, can’t be broken to ride. There’s also not a place for them in nature. “The world will not sustain them because we built freeways and fences they can’t cross,” said Cody. “We’re stewards now. Despite all the effort it takes. All the long hours caring for the animals, land, the traveling, the broken arms, the broken face, sore feet and backs, much worry and heartache, everything you experience, you keep going because were responsible for those animals.”

“We love them. We’re proud of them. My mom gets so excited watching those horses buck,” said Wendie. “It’s like raising a racehorse and having it go to the Kentucky Derby. Can you imagine a horse you raised and taught, then standing there at the Kentucky Derby with your big bonnet and your horse passing the other horses and coming into first place, wow! Can you imagine how you would feel? We feel that way with our 200+ raised horses when they grow up and perform.”



PHOTO PROVIDED BY BAR T RODEO

*Cody on a saddle-broken Bar T bred horse.*



PHOTO PROVIDED BY BAR T RODEO

*A Bar T Rodeo flag ceremony.*

# Where do you go for help?

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**Utah State University Extension is a great resource for farmers and ranchers. Find out more about what extension can do for you!**

Farmers and ranchers are constantly faced with tough situations resulting in having to make tough decisions. Where do you go for help? Your banker, neighbor, agronomist, the internet, etc.? Good decisions are based on good information. The Utah State University Extension program is a great resource for good information.

## Where Did Extension Come From?

In the 1800's, secondary education was widely unavailable to many agriculture and industrial workers. In 1862, the passing of the Morrill Act created land-grant universities providing members of the working class the chance to obtain a practical education. A land-grant is a grant in the form of Federal land to each state; the proceeds were used from selling that land to establish a public institution. These institutions were an innovative way of supporting the country through economic growth in key fields such as agriculture, military tactics and mechanical arts.

## USU Extension's Mission

Utah is a part of a geographic network that collectively faces similar challenges. USU Extension strives to solve those problems with an educated perspective through their analysis and research. Their research allows farmers and ranchers to make more effective business and/or personal management decisions.

## Extension is an Under-Utilized (FREE) Tool

In Utah we work, live and play in the shadows of the state's greatest resources. However, we are also at the mercy of them. The Extension program has many state specialists that have expertise in all areas of

agriculture and natural resources to help farmers and ranchers in Utah to overcome challenges and succeed. Some of these state specialists include: Animal Health, Cattle & Beef, Dairy, Irrigation, Agronomists, Soils, Farm Management, Weeds, Pests, Rangeland, Water Quality, Forestry, Agro-climate, Drought and more. These professionals and their specialties are a free resource for all farmers and ranchers to utilize in their decision management.

## What are Farmers and Ranchers Missing?

### Decision Making Support

Achieving efficiency is vital for success in the agriculture world. There are endless components that create efficiency in farms and ranches. One example of this is state specialist Ryan Larsen, PhD, providing a financial analysis tool for a rancher to achieve more efficiency in his operation. A rancher questioned which breeding technique, artificial insemination (AI) or a bull, would be more profitable for his operation. Taking all factors into consideration (size of the herd etc.), Larsen, State Beef Specialist Matt Garcia and the rancher were able to determine which was a better economic decision for his business.

Another example of decision-making support is [farmanalysis.usu.edu](http://farmanalysis.usu.edu). This website analyzes different insurance coverages, based on each operation, and whether insurance would be beneficial or not.

### Peer Reviewed Fact Sheets

Fact sheets are simply USU Extension's published research. There are four programs within Extension that have countless research publications tackling

# EXTENSION

## Utah State University <sup>TM</sup>

**By: Aleiha Cranney, Intern**

every production issue, one of them being Agriculture & Natural Resources. Within this category you find analyses ranging from Small Farms and Dairy to Irrigation and Utah Pests.

While farmers and ranchers are at the mercy of a wide spectrum of challenges, these publications are often a response to a variety of challenges that agriculture has or will face. The research aims to educate readers on how to mitigate and/or respond to those threats. For example, 2018 was a severe drought year for Utah causing a loss to many farmers and ranchers. Utah's climate is oftentimes harsh and unpredictable and always has and always will be impacted by drought. Therefore, it is imperative that farmers and ranchers are well prepared to defend against drought and minimize risk and losses. In response to this concern, Extension developed a publication entitled, "Defense Against Drought," that outlined six suggestions to help alleviate some of the negative impacts of drought.

Farmers and ranchers should utilize this free published information to positively impact and improve their operations. These publications can be found at: [extension.usu.edu/publications](http://extension.usu.edu/publications)

### How to Contact Extension Agents

Each county in Utah, except for Daggett county, has an Extension office location. Therefore, access to these resources is easy and simple. Below is the link to the Extension website that provides the locations and the contact information for each county office. They will provide you with the information and services that will help you make important management decisions for your business. For more information, visit [extension.usu.edu/locations](http://extension.usu.edu/locations).



*Aleiha Cranney, Intern*

I grew up on a row-crop operation in Oakley, Idaho with four younger siblings. All our work on the farm was the kind they couldn't even hire people to do. At our young age, a lot of my dad's work was cleaning up after our mistakes (hitting risers and power poles with tractors, burning down old barns, etc.). I was also involved heavily in grain harvest for many years, managing the shipment and storage of the grain. Outside of farming our lives revolved around sports including football, basketball and track.

Upon graduating high school, I chose to attend Utah State University. In an effort to experience new things, I bounced in and out of a couple majors and ultimately ended up in Agribusiness. I will graduate from USU in December 2019. Life still seems to revolve around farming and sports.



# GIVES BACK

Western AgCredit is committed to supporting agriculture and being good corporate citizens. Below is an overview of community support and financial support given to the agriculture community in recent months.

## South Jordan Staff Serves Dinner at the Road Home

Earlier this month, South Jordan staff along with their family members and Director Erb prepared and served a taco dinner to over 200 people including men, women and children, at the Road Home family shelter in Midvale, UT.

This project requires a bit of preparation since employees prepare the food and take it, but residents are always grateful for the meal. This year we served chocolate milk, which was fitting since it was during National Dairy Month!



## Cemetery Painting Project

In May, the Logan staff updated a gazebo at a local cemetery by giving it a new coat of paint. As you can see from the before and after pictures below, their efforts were well-spent.



### RECENT SPONSORSHIPS

- UTAH CATTLEMEN
- SUMMER CONFERENCE
- WOOL GROWERS
- SUMMER CONFERENCE
- SOIL HEALTH DAY
- LAGOON AG DAY
- USU SCHOLARSHIPS
- BYU-I SCHOLARSHIPS
- SUU SCHOLARSHIP
- UNIV. OF WY SCHOLARSHIP
- BARNYARD FRIENDS



# Laughing Pen

*Send your joke submissions to [sjw@westernagcredit.com](mailto:sjw@westernagcredit.com). If your joke is used in FenceLines, we'll send you a Western AgCredit hoodie!*

## Farmers Technical Terms

**Log on:** when you want to make the homestead warmer.

**Log off:** Timberrrrrrrrrrrr.

**Mega Hertz:** when you not careful getting the firewood.

**Lap top:** where the cat sleeps.

**Hard drive:** manoeuvring thought those rocky fields on the northern range when there is snow in the ground.

**Windows:** what to shut when it's cold outside.

**Byte:** what mosquitoes do.

**Modem:** what I did to the hay fields.

**Keyboard:** where the keys hang.

**Mouse:** critters that eat the grain in the barn.

## Picking Favorites

Tony and Luke, two brothers, were sitting in Cobbler and Proust's, the solicitors, waiting room preparing themselves for the reading of their father's will.

The two began yet another session of bickering about which of them was the favorite son and it

was getting into full flow when they were invited, by Mr Cobbler, into the office.

After a few preliminaries, including the disposal of a few small items to the cousins and old friends, the important bit came: who would inherit the farm, Tony or Luke?

Mr Cobbler, the solicitor, took a deep breath, looked at the eldest brother Tony and said, 'Well, Tony, the farm is yours.'

Tony turned to his brother, Luke and complained, "See! I told you, Luke, you were the favorite."

## Have You Heard This One?

Two west country yokels were on the train heading homewards through Somerset, England when one of them noticed some cows.

"What a lovely bunch of cows," he remarked.

"Not a bunch, herd," his mate replied.

"Heard of what?"

"Herd of cows."

"Of course I've heard of cows."

"No, a cow herd."

"What do I care what a cow heard. I have no secrets to keep from a cow."



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