

Fence Lines

Spring 2018

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We'd love to hear from you!
Please send story ideas, comments,
questions or suggestions to:

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www.westernagcredit.com

FenceLines Spring 2018



Cover Photo: Baby Black Angus calves eating with their mothers at Willis Ranch near Cokeville, WY.

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FenceLines is published for the reading enjoyment of customers and friends of Western AgCredit. Efforts are made to ensure the accuracy and completeness of information printed. However, the Association assumes no liability for inadvertent or unintended errors or inaccuracies. Servicing the Intermountain West since 1917, customer service is our commitment.

Dear Western AgCredit Stockholders & Friends,



After a long but mild winter, it is good to get back to longer days and sunshine! Spring breeds optimism as the fields turn green, newborn calves and lambs are tracking their mothers, livestock are turned out on summer range and pasture, and the irrigation season begins.

Speaking of irrigation, there has been cause for concern across much of our lending territory due to limited snowpack and dry conditions throughout most of the winter. Conditions have improved some of late due to timely spring storms, but drought will no doubt be on your minds and ours as crop plans are finalized and yields are forecasted. I highly encourage you to communicate and cooperate with mutual irrigation companies and other water managers to understand what limitations may be imposed and plan accordingly. Impacts of drought on range conditions may also be felt in some areas and should be equally considered and planned for. For those customers in areas where moisture is plentiful, count your blessings and help others in the industry where possible.

As you are aware, there have been tense discussions lately concerning trade agreements, tariffs, and other restrictions, with potential impacts that could be felt by the agricultural sector. This is of obvious concern to Western AgCredit, as many of our customers are already working through low commodity prices. Any interruption in export activity could have further negative impact. We are watching this situation closely and are prepared to advocate on your behalf.

Earlier this week, I dropped in on a local customer for a short visit. As I entered their production facility, I found an entire family (dad, mom, sons, daughters, spouses, and grandchildren) all working together to package their agricultural products for shipping and marketing. It was a powerful reminder of the lifestyle we all support and value. In fact, that is really what it is all about! Here at Western AgCredit, we understand that we exist to help you achieve business success so that the other benefits, such as I witnessed that day, can continue for generations to come.

In a recent article in a reputable news publication, it stated that "in coming years, there will be more young folks working on smaller farms." The article went on to explain

that many young educated professionals are choosing a "hands-on" career such as growing local produce for sale to local restaurants, farmers markets, and other outlets rather than opting for the traditional office job. While the feasibility of such remains to be seen, perhaps this new generation recognizes to a greater extent the values and satisfaction that comes from the agrarian lifestyle. I can certainly see how that would be the case, as I continue to participate on the production side of our family farm (on weekends as time permits).

I recently attended a Farm Credit System meeting, and I was pleased to see evidence that System institutions are working together to support the economic engine of agriculture and the social benefit of rural communities. The Farm Credit System is specifically focused on reversing the flow of capital back to rural America, revitalizing our rural communities through investment in infrastructure and rural job creation. Here at Western AgCredit, we fully support these initiatives and will strive to do our part to see them come to fruition.

It is my sincere hope that you see evidence of Western AgCredit employees working tirelessly to add value to the products and services that you rely on us to provide. We are striving to be "trusted advisors" and valuable service providers. We view each transaction and interaction as a building block in our business relationship. We take nothing for granted and intend to earn your business each and every day.

As summer fast approaches, our customer appreciation barbecues will be right around the corner. We hope to see you at your location of choice. Best wishes for a productive growing season!

Respectfully,

David Brown
President

Western AgCredit is Pleased to Welcome...



Alex McIsaac

Operations Assistant, South Jordan

We'd like to welcome Alex McIsaac as the new operations assistant in South Jordan. Alex is responsible for managing the mail, receptionist functions, inventory of office supplies, scheduling, retention files and business catering.

Alex's previous work experience includes other administrative positions.

She graduated from Jordan High School. Originally from Massachusetts, Alex currently lives in Sandy, UT with her cat, Momo. In her free time, she enjoys reading, listening to electronic dance music and spending time with friends. One day she hopes to visit Tahiti.

Charlotte Hoff

Sr. Accounting Assistant, South Jordan

We'd like to welcome Charlotte Hoff as a senior loan accounting assistant in South Jordan. Charlotte will be helping customers with accounting questions, posting payments and processing ACH and wire transactions.

Charlotte has an associate's degree from Salt Lake Community College. Prior to coming to Western AgCredit, Charlotte

worked at American Express and for SoFi, a social finance company.

Originally from Riverton, Charlotte now lives in Eagle Mountain with her husband Sean, her three children and one grandchild. She loves to travel and spend time with her family volunteering at the Ronald McDonald House, Operation Christmas Child and the Salt Lake Humane Society.



Shane Feuz

Credit Analyst, Spanish Fork

We'd like to welcome Shane Feuz to Western AgCredit as a credit analyst in the Spanish Fork Branch. Shane is excited to work in the ag industry assisting farmers and ranchers in their continued success doing what they love.

Shane received a bachelor's degree in economics from Utah State University and a master's in economics at the

University of Arizona. Shane has worked as a research assistant and a teaching assistant in economics classes.

Shane grew up in Scottsbluff, NE and moved to Cache Valley when he was in high school. While growing up, Shane enjoyed participating in the 4-H junior livestock program raising pigs and a show steer. Shane enjoys running, hiking and playing basketball. He also enjoys watching college football and the NBA.



Heather Hedelius

**Human Resources Administrator,
South Jordan**

We're excited to announce the promotion of Heather Hedelius to human resources administrator. Heather has worked for Western AgCredit as the executive assistant since 2015.

Prior to joining the Western AgCredit team, Heather had assisted executive-level individuals for over eight years.

She earned a bachelor's degree in business with an emphasis in hospitality management from Northern Arizona University and worked in hospitality prior to working as an executive assistant.

Heather grew up on the central coast in California and is the youngest of three children. Currently she lives in the Salt Lake Valley. In her free time, Heather enjoys hiking, biking, traveling and spending time with family and friends.

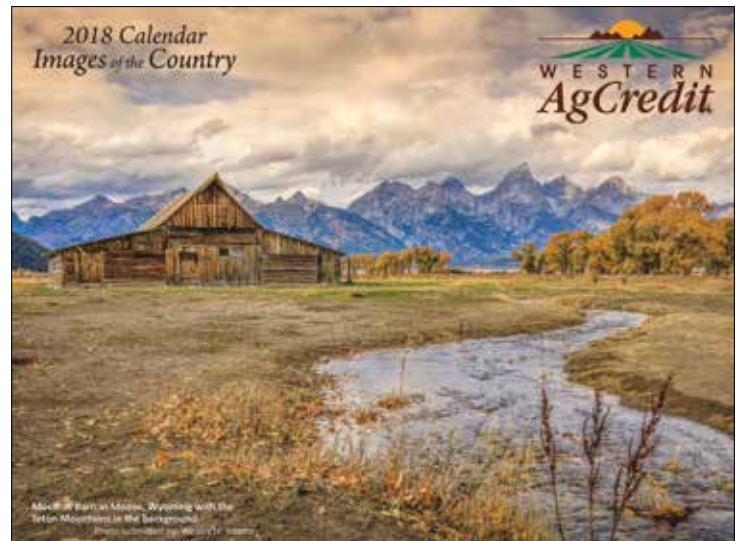
Photo Contest for the 2019 Calendar!

We hope you're enjoying your 2018 calendar. With that calendar in print, we are now taking submissions for the 2019 calendar.

Thirteen agriculture related photos will be selected for the calendar, and winners will each get a \$50 gift card for his/her submission. There are no limits on submissions, so enter as many photos as you would like. **The submission deadline is August 31, 2018.**

High-quality digital photos are preferred, but other formats will be accepted. Submissions will not be returned. By submitting your photos, you give Western AgCredit the right to use photos for additional marketing purposes.

Please include a brief description of the photo including location and names of individuals, if present. Entries can be emailed to Sarah Witt at sjw@westernagcredit.com, or mailed to her at PO Box 95850, South Jordan, UT 84095.



Cover of Western AgCredit's 2018 calendar.

\$200 Gift Card Winner Announced

Western AgCredit is pleased to congratulate Dee Rupp on winning the first quarter's \$200 gift card. Dee was randomly selected from the surveys returned.

To be eligible to win this quarterly drawing, customers must complete the survey received in the mail after renewing a current loan or getting a new loan. If you choose to include your name on the survey, you'll be eligible for our quarterly drawing for a \$200 gift card.

We value your business and appreciate your feedback. We want to ensure that we are meeting your needs and exceeding your expectations.

Receiving your feedback shortly after you have completed your transaction allows us to make adjustments to business practices in a timely manner. The survey is brief and should take no longer than 10 minutes to complete. We'd like to thank you in advance for completing the survey.

Chase Black Wins 2017 RMPRA Steer Wrestling Championship!

Chase Black, a loan officer in the Evanston Branch, recently won the 2017 Rocky Mountain Professional Rodeo Association Steer Wrestling Championship.

We'd like to congratulate Chase on this accomplishment. Pictured here are Chase and his dad, Glen. Glen hazes for Chase.

Listen for Chase's name at a rodeo near you this summer and help cheer him on in the coming rodeo season.



Whistle Blower Notice

WesternAgCredit provides its stockholders, employees or the general public with the opportunity to utilize a "Whistle Blower Program" (WBP). The WBP can be accessed using the Association's website (www.westernagcredit.com) or by telephone on either an anonymous or a known basis. A partial list of examples of transgressions that may result in a WBP contact being initiated are: complaints regarding accounting practices, internal accounting controls or auditing matters, violation of any law, inappropriate operating practices of any type, etc. WAC pledges that any individual utilizing the WBP will not encounter any form of retaliation from the Association. Direct phone contact can be made by calling the Audit Committee Chairman LaDell Eyre at 435-865-5866, or Board Chairman Scott Wayment at 801-731-1531.



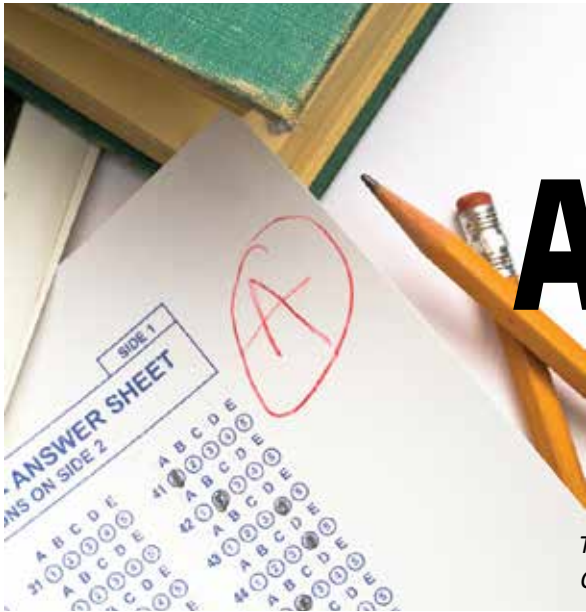
GIVES BACK

South Jordan Staff Help with Clean-up at Wheeler Farms

On April 10, 2018, two groups from the South Jordan office went to Wheeler Farm to help with the spring clean-up. Employees spent the day removing leaves from ditches to ensure irrigation water can flow freely when it is turned on.



WAC Gives Back is Continued on Page 14.



Test Your Ag Knowledge

for a chance to win a \$50 gift card!

The highest scored entries will be included in a drawing for two gift certificates. Correct answers and winners will be announced in the next issue of FenceLines.

1. ‘Sabarmati’ and ‘Jamuna’ are two new varieties of:

- A. Wheat
- B. Rice
- C. Legume
- D. Mustard

2. The scientific study of soil is:

- A. Earth Study
- B. Pedology
- C. Soil Science
- D. Soil Chemistry

3. Soil factors are otherwise known as:

- A. Climatic factors
- B. Edaphic factors
- C. Biotic factors
- D. Physiographic factors

4. Monoculture is a typical characteristics of:

- A. Shifting cultivations
- B. Subsistence farming
- C. Specialized horticulture
- D. Grain farming

5. Crop rotation helps to:

- A. Lessen use of pesticides
- B. Yield more crops
- C. Produce a greater choice of plant products
- D. Eliminate parasites which have selective host

6. The greatest percentage of which state is occupied by cropland?

- A. Iowa
- B. Washington
- C. Idaho
- D. Utah

7. Fallow cropland is:

- A. Highly acidic
- B. High in clay
- C. Irrigated
- D. Tilled but unseeded

8. What is not a forage crop?

- A. Corn
- B. Potato
- C. Clover
- D. Alfalfa

9. It would be highly unusual to find which two agricultural products raised on the same farm?

- A. Corn and oats
- B. Apples and pears
- C. Bananas and apricots
- D. Lettuce and asparagus

10. For every \$1 consumer spends on food, farmers gets approx. _____ for the raw product:

- A. \$.12
- B. \$.50
- C. \$.30
- D. \$.47

11. Approx. 60% of the farmers in the United States are older than:

- A. 45
- B. 55
- C. 75
- D. 60

12. What is the most farmed agricultural row crop, measured in acres, farmed in the U.S.?

- A. Soy
- B. Corn
- C. Carrots
- D. Wheat

13. Soy is a food product that can be converted into biodiesel.

True/False (circle one)

14. Farming has been around for roughly how many years?

- A. 12,000
- B. 20,000
- C. 8,000
- D. 6,000

Name: _____

Address: _____

City: _____

State: _____ Zip: _____

Mail your answers to Western AgCredit, c/o Sarah Witt PO Box 95850 South Jordan, UT by June 1st for a chance to win!



James, Jed, Jordan and Linda Willis.

EXPANDING FOR THE FUTURE

The Willis Family near Cokeville, WY raise cows, hay and barley.

In the Bear River Valley near Cokeville, WY sits the Willis Ranch, currently owned and operated by Linda Willis and her three sons James, Jed and Jordan. In addition to running an 1,800 head cow herd, they raise hay and malt barley as cash crops to diversify their income.

The roots of the Willis ranch go back to the old BQ Ranch started by Beckwith and Quinn in 1868. At the time it encompassed 15,000 acres of the Bear River Valley and functioned as its own town. The remnants of the BQ Ranch, including a post office and school, still remain on the Willis Ranch as a reminder of the history of the area.

In the early 1900s, the BQ Ranch was broken down into smaller segments and sold, and the Willis family purchased 916 acres. In 1969, with less than 100 cows, Linda and her late husband, Roland, started operating the acreage purchased by Roland's father.

Over the years, Roland and Linda continued to grow the operation while raising their five children on the ranch.

In early 2000, recognizing that their three sons wanted to stay on the ranch, the family accelerated expanding the ranch to ensure that it would support additional families. "This is not a generation once and done deal," said Linda. "That's why starting in 2000 it started to grow, because the kids were growing up and we had these three boys and they wanted to ranch and all wanted to be here, and it was simply to make a spot for them."

Today, Linda and her three boys work together to get the work done. "Each has strengths, and we just play off of that," said Linda. "Everybody helps, and everybody has their strength, yet everybody knows everything and does everything. It works."

In addition to working together as a family to grow their operation, they value working with a lender that understands their goals. "As a rancher, it's important to have a lender that sees your vision and is willing to help you work and achieve your goals," said Linda. "Western AgCredit has the knowledge of the industry, understands

what we are trying to accomplish and has given us the support we needed to help us do what we wanted to do. We appreciate Western AgCredit's interest in and support for our family ranch."

The Willis family run their cow herd on a combination of BLM and privately owned property, taking in a large geographical area. The main range starts on the foothills of their ranch in Wyoming, but they also have ground in Utah, including property in Laketown Linda inherited from her father. "We run cattle from the sinks in Logan Canyon all the way to Kemmerer," said Jordan.

The Willis family has a good working relationship with the BLM and they work hard to improve the land in their care. "If we take care of the land, the land takes care of us. There's no one that cares more about the land than the rancher does," said Linda. "We try to be good stewards. That is our ultimate goal, to be good stewards of the land."

Over the years, they've added pipelines to improve water availability, fences to manage grazing and other improvements to ensure the range is well cared for and productive for cows and wildlife. "As permittees, we've divided some of the pastures to utilize some of the lower feed," said Jordan. "The cows always go high to the good feed, so we put up some fences."

They are consistently working on these improvements and have benefited from increased feed availability for their animals. "Most often we have some new improvement going on," said Linda. "You just have to keep working on it little bit by little bit."

From November to early May, the cows are fed close to home. This allows them to calve where they can monitor and provide assistance as needed. The Willis family has found a calving method that defies what some consider conventional wisdom, but it has worked for them. When other producers are calving in large open spaces, the Willis family calves 800 head on five acres. "We do

everything you're not supposed to do, but it's been working," said Linda. "We like it because we can hands on check them. It's much easier to monitor, you're right there."

After the calves are born, they quickly process the animals, group them in pairs and move them to a larger pasture based on when they are born. Jordan credits these groupings of similar aged calves with healthier animals. "We don't have sickness in our calves," said Jordan. "I think a lot of that is when you calve for 60 days, and you have your 60 day old calf with your newborn calf, they share germs and it just makes them sick."

Their Black Angus herd is bred for quality genetics and uniformity. Most of their calves are sold via video auction. To enhance the genetics of their herd, they carefully select around 225 replacement heifers from their calves every year. There are several details that go into the selection process for the replacement heifers. "Our first step is the tagging at birth and then we do a DNA test at branding that goes into the consideration," said Jordan. "We want across the board good disposition, growth and sire traits."

They perform cow index tests that grade each animal on about 12,000 markers and each calf is given an overall score. "We're basically trying to be the top 10%-15% of the breed average," said Jordan. "We want to be on the top of the average of what we're keeping genetically."

In addition to raising their own replacement heifers, the Willis family has developed a market selling replacement heifers to other ranchers. Interest in their genetics can be credited to a few things. "That is a tribute to the genetics we have had for years and the DNA testing we're doing. We're selling to the higher-end, more progressive people that are willing to pay a little more for better genetics," said Jordan.

Their farming operation is a great complement to the cattle. In total, they farm about 3,200 irrigated acres.



James explaining soil health.



Jordan, Linda and Jed by their brand sign.

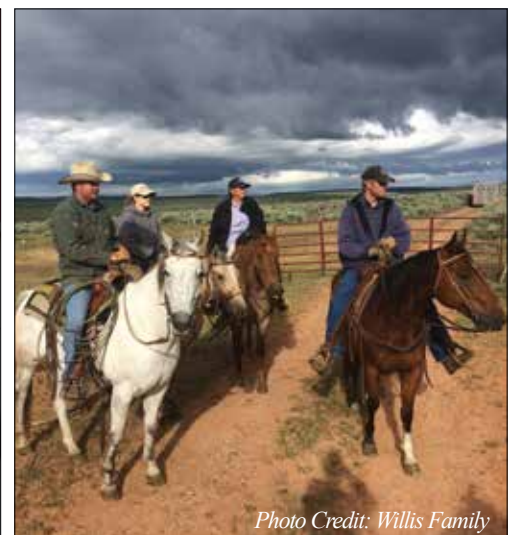


Photo Credit: Willis Family

Ready to work cows on the Willis Ranch.

500 acres are planted in malt barley and sold to a brewery in Idaho. First crop hay is sold to dairy farmers, and around two thirds of their second crop hay is used to sustain their animals through the winter. The growing season typically does not allow for a third cutting, so they usually graze fields in the fall.

The Bear River Valley has a shorter growing season than surrounding valleys, but the cooler summers help produce a premium crop. "This valley grows very good hay and grain, just not the tonnage," said James. "Most of the dairymen like our hay because it's just better in protein. It grows slower. It's leafier, finer stemmed. Their cows milk better on it."

James has also found the summer temperatures produce a premium barley product, "It's cooler over here, so the barley plumps up and gets heavier," said James. "Whereas the guys growing it in Cache Valley, it's hotter and so it takes more water for the plant to stay alive verses putting it to seed, and so it has a lighter barley."

James enjoys experimenting with crops, "We do what we call a cocktail mix of oats, peas, turnips and kale. It makes really good feed," said James. "The turnip will actually start growing up out of the ground, and the cow will start eating off the top. Then they've learned to dig it up and eat the whole turnip. They love it."

The cocktail mix has also produced a lot of feed per acre, "We did an experiment in Laketown on a field, and we had 19,000 pounds of dry matter per acre with that cocktail mix," said James.

As a comparison, alfalfa yields about 9,000 pounds of dry matter per acre in their area.

Having multiple commodities requires additional planning and is more work, but it also has its benefits. "Most years, one out of the three is a decent price," said James. "So it helps to have two or three different things to pay the bills."

As one could assume from the DNA testing they do, the Willis family are progressive agriculturalists who are always learning new methods and doing what they can to improve their operation. "We've changed our tillage practices, fertilizer and pest management. We're just trying to grow more with fewer inputs," said James.

James jokes about being a reformed "recreational tiller," but he's learned that less tillage produces a healthier topsoil. "You've got to learn that residue is your friend, and the more you go over it you destroy the soil profile and your residue," said James. "We're trying to cut the alfalfa root off instead of pull it out of the ground like we used to because it has nitrogen in it, so we want to leave it in the ground so the barley crop can utilize it and we have to put less nitrogen on it. The root that is still in the ground is going to decay so then it makes an air pocket and breaks up the dirt pan. All the little microbes, the roots and residue in the ground gives them food, which they eat and turn it into nitrogen that your plant can use."

They also utilize a cloud-based app to manage their cow records and GPS technology in their farming practices. "The tractors record everything you do now, so there's a lot of data out there that's at your fingertips that I've got to learn to use to make me a better farmer," said James.

This spring, James plans on using the GPS data with a variable speed air seeder planter. The planter will increase and decrease the seed and fertilizer based on the quality of each area of the field being planted. All of this technology has led to increased yields. According to Linda, "Our yields are about double of what they used to be."

The realization of the dream Linda and Roland had for the ranch to support the next generation has come to fruition through the hard work and coordinated efforts of both generations. Now the Willis brothers have the opportunity to raise their children on the ranch they all call home.



Roland and Linda Willis and their family.



The next generation of the Willis family trailing cows.

Leopold Conservation Award® Seeks Nominees

Know a Utah farmer, rancher or forester who goes above and beyond in the care and management of natural resources? Nominate them for the 2018 Utah Leopold Conservation Award®.

Sand County Foundation, the nation's leading voice for conservation of private land, presents the Leopold Conservation Award to private landowners in 13 states for extraordinary achievement in voluntary conservation.

In Utah, the \$10,000 award is presented annually by Sand County Foundation, Utah Farm Bureau Federation, Western AgCredit, Utah Cattlemen's Association, and Utah Association of Conservation Districts.

Given in honor of renowned conservationist Aldo Leopold, the award recognizes landowners who inspire others with their dedication to land, water and wildlife habitat management on private, working land.

"The wise use of our resources and care for the land are always on the mind for Utah's farmers and ranchers," said Ron Gibson, president of the Utah Farm Bureau Federation. "I'm proud of the great efforts of Utah's farmers and ranchers to take care of the land. I look forward to recognizing them for what they've been doing, and will continue to do, with this prestigious award."

"Conservationist Aldo Leopold made the following challenge to stewards of the land: 'Examine each question in terms of what is ethically and aesthetically right, as well as what is economically expedient.' Utah farmers and ranchers do an exceptional job of meeting this balance, and we encourage them to share their stories by applying for the Leopold Conservation Award," said David Brown, president of Western AgCredit.

"Utah landowners have a great heritage of caring for the land," said Brent Tanner, executive vice president of the Utah Cattlemen's Association. "We are excited every

year to see the new applications and hear of the great conservation efforts that are taking place in our state."

In his influential 1949 book, "A Sand County Almanac," Leopold called for an ethical relationship between people and the land they own and manage.

"Our family has enjoyed being part of the conservation community for years. As landowners, we take our responsibility to protect the land, water and wildlife seriously," said Fred Thurston, a rancher from Morgan County and the 2017 award recipient.

"We appreciate the opportunity to be recognized with the Leopold Conservation Award. There are many others that deserve to be recognized, and we hope that community and conservation leaders will nominate them so they too can be recognized for the great things happening in Utah agriculture," Thurston said.

Nominations may be submitted on behalf of a landowner, or landowners may nominate themselves. The application can be found at: <https://sandcountyfoundation.org/uploads/UT-2018-CFN.pdf>

Applications must be postmarked by August 1, 2018 and mailed to Leopold Conservation Award, c/o Utah Farm Bureau Federation, 9865 S. State Street, Sandy UT 84070.

The Leopold Conservation Award will be presented at the Utah Farm Bureau's November convention in Layton.

The Leopold Conservation Award Program in Utah is made possible thanks to the generous support of Utah Farm Bureau Federation, Western AgCredit, Utah Cattlemen's Association, Utah Association of Conservation Districts, The Nature Conservancy, Utah Wool Growers Association, Producers Livestock Marketing Association, and the Utah Department of Agriculture and Food.



www.sandcounty.net



utfb.fb.org



www.utahcattlemen.org



www.westernagcredit.com

Customer Scholarship Winners

Western AgCredit would like to congratulate this year's \$1500 Customer Scholarship recipients. Applicants were evaluated on their academic performance, service, leadership, involvement in agriculture and their response to an essay.



Megan Spackman

Hometown: **Trenton, UT**

Parents: **Michael and Anne Spackman**

Farm/Ranch: **Lazy S Farms**

Megan is a senior at Sky View High School. She plays high school basketball and softball and was selected as a Utah High School Activities Association Academic All State. She has also served in various capacities in her community. During the summer, Megan is actively involved on her family farm assisting with irrigation and crop production. In the fall, Megan will attend Utah State University.



Easton Turner

Hometown: **Morgan, UT**

Parents: **Eric and Kimberli Turner**

Farm/Ranch: **Turner Farm**

Easton is a senior at Morgan High School. He has been actively involved in the FFA and 4-H organization and is a FFA State Degree Recipient. He has also served in student government, been involved in the National Honor Society and played soccer during his high school career. Easton works on his family farm and currently raises pigs and cattle that he owns. Easton plans on studying animal science at Utah State University.



Meg Montero

Hometown: **Winnemucca, NV**

Parents: **Michael and Jeanette Montero**

Farm/Ranch: **Pine Forest Land & Livestock, Leonard Creek Ranch**

Meg is currently a junior in college studying elementary education. In high school, she was actively involved in student government, the National Honor Society and sports. In college, she's been involved in Delta Gamma, served as the director of intramural sports and joined a professional educators organization. Meg enjoys spending summers working on the family ranch and looks forward to continuing to be involved in the ranch while working as an educator.



Douglas Ferry

Hometown: **Brigham City, UT**

Parents: **Benjamin and Margaret Ferry**

Farm/Ranch: **Little Mountain Cattle, JY Ferry & Son, Inc.**

Douglas is studying music at Brigham Young University. After graduation, he plans to pursue a degree to become a veterinarian. While in high school he served in student government, was a member of the National Honor Society, ran cross country and was a member of the FFA. In college, he's been a member of the BYU President's Leadership Council Mentored Student Program, the BYU Pre-Vet Club and been in the BYU Honors Program.

Daniel Anderson Memorial Scholarship Recipient



Mattie Sherwood

Hometown: Nephi, UT
Parents: Matthew and Sheila Sherwood
Farm/Ranch: Sherwood Cattle Company, Cedar Ridge Farms

Mattie is a senior at Juab high school. During high school, she has played volleyball and been actively involved in the FFA. She currently serves as the chapter president, and she has also been the secretary and the vice-president. Mattie works with her family on their dairy farm and cattle operation. After graduation, Mattie plans to attend Snow College and major in animal science.

Western AgCredit has established an annual college scholarship in honor of Daniel Anderson of Oak City, UT. Mr. Anderson was a Director on the Western AgCredit Board of Directors at the time of his passing in March 2016. The Daniel Anderson Memorial Scholarship will be awarded annually to one applicant who is pursuing a college degree with the intent to graduate and then seek a career in production agriculture. Successful applicants must demonstrate a sustained commitment to balancing academic, personal and faith based activities. The scholarship awardee will be selected by the Western AgCredit Scholarship Committee from the slate of applicants for the general Western AgCredit pool of scholarships.

Western AgCredit's FFA Scholarship Recipient



At this year's FFA Convention held in Richfield, UT, Western AgCredit awarded a \$1,500 scholarship to Katelyn Church at the afternoon general session of the convention on March 9, 2018. Katelyn was selected based on her application, record book, letters of recommendation and a personal interview.

Katelyn is from Kanab, UT and the daughter of Micheal and Lisa Church. Her SAE included swine and sheep production. She also served as the president of her FFA Chapter for the last two years.

Katelyn is actively involved in high school sports and currently serves as the student body vice president. After graduation, Katelyn plans on studying agriculture science at Southern Utah University.

About Western AgCredit Scholarships

As part of Western AgCredit's commitment to the future of agriculture, Western AgCredit sponsors various scholarships to help educate future leaders who will be committed to the agriculture industry. Deadlines for most scholarships sponsored by Western AgCredit are between January and March. In addition to the scholarship listed here, Western AgCredit also offers scholarships at Utah State University, Brigham Young University-Idaho, Southern Utah University and University of Wyoming. Watch for scholarship details in the Winter edition of FenceLines. You can also email Sarah Witt at sjw@westernagcredit.com for more information.



GIVES BACK

Western AgCredit is committed to supporting agriculture and being good corporate citizens. Below is an overview of community support and financial support given to the agriculture community in recent months.

Evanston Branch Serves Community

On March 22, 2018, the Evanston Branch went to the Good to Grow Farm and helped plant vegetables for their CSA program. Last year, Evanston staff helped them in the fall preparing new beds, this year they got to work in the shed where they tilled up the beds and planted carrots, onions, beets and tomatoes.

In addition to helping at Good to Grow Farm, they volunteered with Arts, Inc. to help with set-up for the Annual Celtic Festival that was held in Evanston the last weekend in March at the Rail Yards Complex. This annual event brings hundreds of people from all over to attend workshops, concerts, weapons demonstrations and more. This year the featured bands directly from Ireland were Socks in the Frying Pan and Molly's Revenge. The proceeds from the Celtic Festival go towards the Arts, Inc., a local non-profit organization that supports several music, art and theatre programs in Evanston as well as MAT Camp and the Young Musicians Festival.



Richfield Helps at Family Support Center

On March 21, 2018 the Richfield Branch completed a spring cleanup for the Family Support Center of Southwestern Utah in Richfield. This facility does a great service to their community by taking in and protecting abused children until they can be placed into a safe environment. According to Rainette Goold, "Their play yard was in serious need of some cleanup and it was a pleasure to serve our community in this capacity."



RECENT SPONSORSHIPS

- UTAH CATTLEMEN
- RANGE CONFERENCE
- UT FARM BUREAU
- UTAH FARMERS UNION
- USU SCHOLARSHIPS
- BYU-I SCHOLARSHIPS
- SUU SCHOLARSHIP
- UNIV. OF WY SCHOLARSHIP
- UTAH FFA CONVENTION
- UTAH DAIRY ASSOCIATION
- FARM CREDIT FELLOWS



Laughing Pen

Finding the Dog

An old farmer's dog goes missing and he is inconsolable.

His wife says to him, "Why don't you put an ad in the paper to get him back?"

The farmer does this, but after two weeks the dog is still missing.

"What did you write in the paper?" asked his wife.

"Here boy."

Questions Answered

Why did the farmer feed his pigs sugar and vinegar?

He wanted sweet and sour pork!

What is the difference between a dressmaker and a farmer?

*A dressmaker sews what she gathers,
a farmer gathers what he sows.*

It is Cold Out!

As they waited for a feed delivery in the frosty weather, one farmer said to the other that he makes a lot of mistakes while texting in the cold.

The other farmer nodded knowingly, "It's the early signs of typhotermia."

We Are Not Out!

In a small town grocery store, the manager overheard the cashier tell a customer, "We haven't had it for a while, and I doubt we'll be getting it soon."

The manager quickly assured the customer that the store would have whatever it was she wanted by next week.

After the customer left, the manager read the cashier the riot act.

"Never tell the customer that we're out of anything. Tell them we'll have it next week," the manager instructed. "Now, what did she want?"

"Rain," the employee responded.

Sleepless Saving Time

Twice a year when clocks changed for daylight saving time, the normally punctual cowhand arrived late to work the following day. Curious as to why this kept happening, the rancher decided to ask, "Do you have a problem remembering to spring forward or fall back when the time changes?"

"Oh, no," the cowhand responded. "What gets to me is staying up until 2:00 a.m. to change my clock!"

