

Fence Lines

Fall 2016

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We'd love to hear from you!
Please send story ideas, comments,
questions or suggestions to:

Western AgCredit
c/o Sarah Buttars
P.O. Box 95850
South Jordan, UT 84095-0850

sjb@westernagcredit.com



www.westernagcredit.com

FenceLines

Fall 2016



Cover Photo: Eli Anderson in front of a livestock wagon at Wagon Land Adventures located on his farm in Tremonton, UT.

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FenceLines is published for the reading enjoyment of customers and friends of Western AgCredit. Efforts are made to ensure the accuracy and completeness of information printed. However, the Association assumes no liability for inadvertent or unintended errors or inaccuracies. Servicing the Intermountain West since 1917, customer service is our commitment.



Dear Western AgCredit Stockholders & Friends,

It has been an honor to serve as the new President/CEO of Western AgCredit over the past couple of months. I have enjoyed the opportunities and challenges associated with this awesome responsibility, and I have appreciated the many expressions of support and confidence that I have received from many of you.

In late August, we concluded our annual customer appreciation barbecues and it was a pleasure to attend each one and have the opportunity to get acquainted with so many great members. Truly, the best part of working at Western AgCredit, is the opportunity to visit different farming operations and witness firsthand the pride that each owner has in their business and the people who make it all happen.

Having been blessed to be raised on a family dairy operation, and still having some involvement in it, I fully understand and appreciate the love you have for agriculture and the rural lifestyle, and I share in it. We still live on our family farm and have raised our four children there. We have appreciated the work ethic and other values that have been taught, in addition to the opportunity to work closely with grandparents, cousins and other family members.

As Western AgCredit transitions in management, I want to pay special tribute to Richard Weathered, our retiring President/CEO, and his wife Mary Ann, for 24 years of exceptional service to Western AgCredit and 35 years of service in total to the Farm Credit System.

Dick has led the Association to industry leading results and made many lifetime friends along the way. We wish the Weathered family the very best in their future. We hope that they will come back to Utah often and see us.

As we near the Thanksgiving season, on behalf of the Western AgCredit family, I want to express gratitude for the opportunity to work with each and every one of you. We value the opportunity to meet your agricultural financing needs, and more importantly, the relationships that are formed along the way. We sincerely appreciate the opportunity to earn your trust and confidence with each interaction, and hope that Western AgCredit will continue to be your "lender of choice."

Though we recognize commodity prices are down and stress levels are up, we hope you can gather together and express appreciation for the many blessings we all enjoy in this great nation and as a member of the agricultural community. At Western AgCredit, we are truly blessed to serve the greatest group of people who represent the greatest industry on earth!

Respectfully,

David Brown
President

Western AgCredit is Pleased to Welcome...



Todd Fenwick

Staff Accountant-South Jordan

Todd joined the Western AgCredit team in August as a staff accountant. His responsibilities include loan processing, maintenance, general ledger accounting and enhanced documentation.

Before coming to Western AgCredit, Todd worked for over 20 years in engineering and construction management accounting.

Todd also enjoys horticulture and has worked as a greenhouse manager. Todd has a bachelor's degree from BYU and an MBA from Westminster College.

Todd and his wife, Tonya, have six children and reside in Bountiful, UT, which is also where Todd grew up. In his free time, he enjoys gardening, fishing, camping, hiking, exploring, basketball and other sports.

Alex Olson

AgExpress Loan Officer-Richfield

After completing an internship with Western AgCredit in August, Alex began working as a loan officer in the AgExpress Department out of the Richfield Branch. Alex has a passion for agriculture and is excited to be working with AgExpress customers.

Alex graduated from Utah State with a bachelor's degree in ag business. Alex has

worked as an irrigation research assistant for Utah State University and as a teller for Utah State University Credit Union.

He grew up on a turkey and crop farm in Ephraim, Utah. Alex has been married to Hannah for two years. They are excited to make their home in the Richfield area. Alex enjoys spending time with friends and family doing just about anything in the outdoors including hunting, fishing, riding ATVs and snowmobiling.



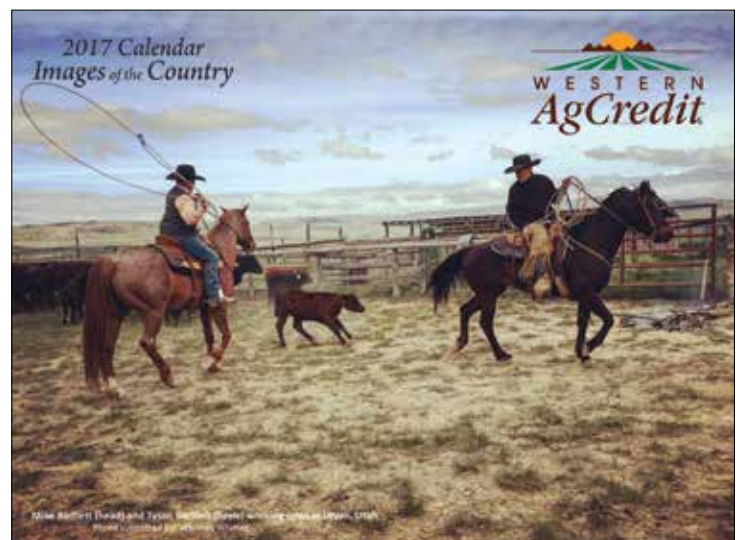
Photo Contest for the 2018 Calendar!

You should soon receive your 2017 calendar. With that calendar in print, we are now taking submissions for the 2018 calendar.

Thirteen agriculture related photos will be selected for the calendar, and winners will each get a \$50 gift card for his/her submission. There are no limits on submissions, so enter as many photos as you would like. **The submission deadline is August 31, 2017.**

High-quality digital photos are preferred, but other formats will be accepted. Submissions will not be returned. By submitting your photos, you give Western AgCredit the right to use photos for additional marketing purposes.

Please include a brief description of the photo including location and names of individuals, if present. Entries can be emailed to Sarah Buttars at sjb@westernagcredit.com, or mailed to her at PO Box 95850, South Jordan, UT 84095.



Cover of Western AgCredit's 2017 calendar.

Western AgCredit Promotions



With the departure of President Richard Weathered and hiring of David Brown to fill this position, there have been a few position changes throughout the Association.

Western AgCredit is very fortunate to have high-quality employees, and was pleased to hire internally for all the new leadership positions.

Ryan Howell, former Evanston Branch Manager, filled the position vacated by David. He is relocating to South Jordan to work as Senior-VP Operations Manager. Ryan will oversee the Escrow Department, including all legal documentation, and serve on the Senior Management Team.

Ryan has a bachelor's degree in agronomy with a minor in business from Brigham Young University. He also has an associate degree from Ricks College.

Tara Saprony, formerly AgExpress Manager was promoted to Evanston Branch Manager. She's looking forward to helping borrowers in her area with their financing needs.



Tara graduated from University of Wyoming with a Bachelor of Science degree in business management.

Casey Beck, Logan Branch Manager, will be running the AgExpress division in addition to his current duties as Logan Branch Manager.

Casey has an associate degree in agribusiness from Ricks College, a dual bachelor's in agribusiness and business from Utah State University and an MBA in international agribusiness from the Royal Agriculture College in England.

We'd like to congratulate Ryan, Tara, and Casey on their new positions and thank them for the contributions they make to Western AgCredit!



Whistle Blower Notice

Western AgCredit provides its stockholders, employees or the general public with the opportunity to utilize a "Whistle Blower Program" (WBP). The WBP can be accessed using the Association's website (www.westernagcredit.com) or by telephone on either an anonymous or a known basis. A partial list of examples of transgressions that may result in a WBP contact being initiated are: complaints regarding accounting

practices, internal accounting controls or auditing matters, violation of any law, inappropriate operating practices of any type, etc. WAC pledges that any individual utilizing the WBP will not encounter any form of retaliation from the Association. Direct phone contact can be made by calling the Audit Committee Chairman LaDell Eyre at 435-865-5866, or Board Chairman Shirelle Erb at 801-596-9999 Ext. 2.

\$200 Gift Card Winner Announced

Western AgCredit is pleased to congratulate William Frisby on winning the third quarter's \$200 gift card. He was randomly selected from the surveys returned.

To be eligible to win this quarterly drawing, customers must complete the survey received in the mail after renewing a current loan or getting a new loan. If you choose to include your name on the survey, you'll be eligible for our quarterly drawing for a \$200 gift card.

We value your business and appreciate your feedback. We want to ensure that we are meeting your needs and exceeding your expectations.

Receiving your feedback shortly after you've completed your transaction allows us to make adjustments to business practices in a timely manner. The survey is brief and should take no longer than 10 minutes to complete. We'd like to thank you in advance for completing the survey.



THE CULMINATION OF AN

A look at the growth and development of Western AgCredit under the leadership of retiring President Richard Weathered.

2016 marks the ending of an era at Western AgCredit. Under the leadership of President Richard Weathered, the Association has overcome financial challenges and grown into a thriving business well positioned to meet our mission, "To provide the most dependable source of credit and related services to agriculture and the rural community."

Richard was hired as the President and CEO in 1993. Prior to that appointment, he worked at what was then Farm Credit Services of Utah for about a year as Chief Credit Officer. Before coming to Utah, he worked at eight other Farm Credit Institutions throughout the west.

Richard was hired at a difficult time for agriculture and the Farm Credit System. Following the financial crisis of the 1980s, overcoming the losses suffered during that time was hard for Western AgCredit and ag producers alike.

During his tenure, Richard has taken an Association that was in a difficult financial position and made it a strong company positioned to withstand downturns in the market. When he was hired as President in 1993, the total loan volume was \$232 million. The current loan volume is \$836 million, a growth of over 380% during his 23 year tenure. This growth was achieved with a staff increase of just 52%, going from 44 to 67 employees.

Some other advancements that happened during President Weathered's leadership include:

The name "Western AgCredit": In the late 1990s, Farm Credit Services of Utah became Western AgCredit to better represent our lending territory which includes portions of Wyoming, Nevada and Arizona.

FenceLines Publication: The Association started publishing FenceLines in 1998 as a way to communicate with, entertain and educate customers.

Specialized Credit and Loan Documentation Software: Western AgCredit has developed and purchased several programs to better analyze credit, and it's on the leading edge of its peers for developments in technology.

AgExpress Division: AgExpress was started to help us offer streamlined financing to customers that qualify for these services based on relationship size.

InfoShare: Western AgCredit's intranet (internal) site was developed to facilitate smoother reporting, loan approval and internal controls.

Enterprise Risk Management: Western AgCredit's ERM Plan identifies risks and outlines how those risks will be mitigated. Looking forward to possible scenarios that could impact the long term success of the Association positions Western AgCredit to better withstand adversity.



OUTSTANDING CAREER

Patronage Program for Stockholders: The patronage program was implemented in 2005 with Richard's instructions to ensure it would be administered in a way that would add value to customers. Since this program's inception, the Association has returned over \$35 million of profits to our customers.

PD & LGD Risk Rating Systems: These systems help identify the credit quality of each loan. This allows us to price loans based on risk, offering a fair pricing structure based on the financial strength of each applicant.

Staff Incentive/Retention Plans: Western AgCredit values employees as one of its greatest resources. With this in mind, several plans were put in place under Richard's leadership to compensate employees for their discretionary efforts and encourage them to make Western AgCredit a long-term career.

Employee Development Program: This program allows employees to continue to learn while on the job. It encompasses everything from a course to learn a new computer program to a college degree.

Mission, Vision, Core Values Statements: Recognizing the need for a clear goal to lead us into the future, Richard tasked a workgroup with developing new mission, vision and core values statements. These statements are referred to frequently and have truly become a living guideline to help the Association stay true to its purpose and priorities.

New Office Buildings: In the 1990s, the Association only owned one office location. At the end of 2017, there will only be one location that is still leased. Purchasing and constructing these offices spaces helps us provide a comfortable location for both our borrowers and our employees.

Paperless Initiative: Richard approved the paperless initiative, and by the end of 2016, all of Western AgCredit's working files will be electronic. Accessing all files via computers saves a great deal of time and resources for the Association and increases security.

AgStart: Seeing the need to help a more diverse range of farmers, Richard championed the creation of a loan program specific to local food farmers. This program offers low-interest loans to small-scale producers.

Community Partnership Program: Richard is very service minded, and a few years ago encouraged all branch locations to plan local service projects. He also increased the Association's charitable giving.

As one can tell from this short list, Western AgCredit has experienced tremendous growth and development under Richard's leadership, and he will be greatly missed. Fortunately, thanks to the efforts of the Western AgCredit Board of Director's, the Association is well-positioned to continue to grow and meet the needs of our borrowers under the leadership of our new President, David Brown.

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PERSPECTIVES



As a Wyoming sheep and cattle rancher, Shaun Sims understands protecting ranchers' ability to graze on public lands and the opportunity to hire a qualified, willing workforce are essential to maintaining a successful and financially viable industry. To aid in this effort, Sims commits a great deal of time to service, education, leadership and lobbying on behalf of ranchers across the west.

The positions Sims holds provide a vehicle for him to help influence public policy. In 2009, Shaun was appointed by the Governor of Wyoming to the Wyoming Board of Agriculture where he has served since that time. This Board oversees the functions of the Wyoming Department of Agriculture, the State Fair, grants issued, the rangeland assessment program, ranchers' BLM permits and manages resource data on allotments up for permit renewal. Sims works to collaborate with the BLM and permittees to help them work together. He also serves on the Animal Damage Management Board which funds local predator districts and works to resolve livestock predator conflicts.

Sims chairs the Public Lands Committee on the Wool Growers Board and serves as the Wool Growers Liaison to the Wyoming Public Lands Council. In the conservation arena, Shaun serves on the National Association of Conservation Districts as the Southwest Region Board Member. He also serves as the State President and on the local Conservation District board. Which under the authority of state statute works to stabilize agriculture and the economy by overseeing water storage and water quality issues. This board also works to protect rangeland, wildlife habitat and other conservation efforts.

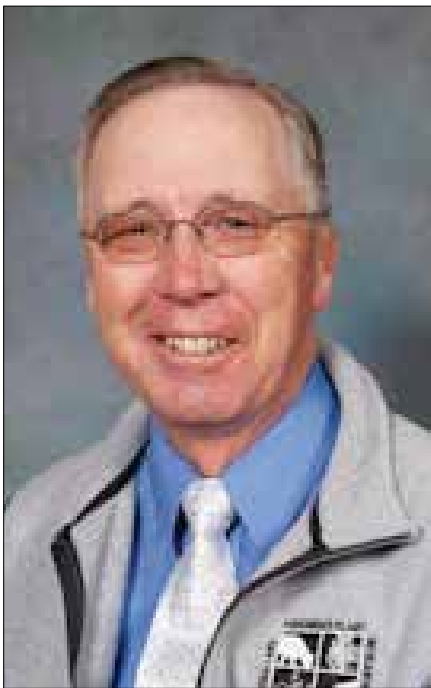
Shaun lobbies on a state and national level. Recently he has been fighting an issue with big horn sheep. Sims went to Washington, D.C. six times since 2014 on that issue alone. Through the efforts of himself and others, they were successful in getting 37 Senators to write a letter to the Forest Service demanding before they remove anyone from an allotment they make economical viable allotments available to permittees who are to be displaced.

Other issues for which Sims has been the voice of the western rancher include: the sage grouse listing, the H2A visa program, Waters of the U.S. (WOTUS), wolves and more. Advocating for ranchers and educating legislators on how issues impact the western rancher is a role Sims takes very seriously and has done with great sacrifice of time and resources.

Shaun also testified before the congressional committee on the Interior regarding Threats to Grazing from Federal Regulatory Overreach. That testimony can be found at: <https://oversight.house.gov/hearing/threats-to-grazing-from-federal-regulatory-overreach/>.

In 2015, Shaun Sims and his wife, Lacey, were recognized for their commitment to agriculture by being inducted into the Wyoming Agricultural Hall of Fame. Sims continues to show his commitment to leading public policy through his tireless service speaking on behalf of ranchers and protecting their interests.

To help commemorate Farm Credit's 100 years, the Farm Credit System asked for nominations of leaders in agriculture. Western AgCredit selected Shaun Sims and Clark Israelsen for their commitment to agriculture in our territory.



As an Agriculture Extension Agent for Utah's land grant university, Utah State, Clark Israelsen has dedicated his life to agriculture education for both members of the agriculture community and the general public.

During the early years of his career, Clark worked as an FFA instructor and continues to serve as an FFA Mentor. He also served as the Farm Business Management Department Head at BATC, a program committed to helping ag producers manage their business through hands-on record keeping assistance.

Since 2000, Israelsen has served as an Extension Agent in Cache County. As an educator, Israelsen is committed to public education and writes a regular column for The Herald Journal newspaper in Logan, UT. He covers topics ranging from educational pieces on agriculture-related subjects to human interest stories on happenings in the agriculture community. A Farm Credit advocate and a Western AgCredit

borrower, Israelsen wrote an article on cooperatives and mentioned Farm Credit's role as an agriculture cooperative for an article he wrote last November.

He spends half his time with producers of irrigated and dryland crops organizing a diverse series of field days and crop schools while continuing to work with other professionals in conducting crop research trials. Israelsen also focuses on educating dairy, livestock and poultry producers by providing training to help producers manage through ever-tightening margins, price volatility and industry threats as well as educating on industry best practices.

In order to accomplish these outreach goals, he works to acquire funding for these programs. In collaboration with others in 2015, they obtained \$102,748 of grant monies and a \$55,000 contract for research and outreach.

Israelsen serves on various agriculture committees. He is the Treasurer of the Western Spring National Dairy Show and Sale in Richmond, UT, which is the longest running dairy show west of the Mississippi. In 2015, he played a key role in planning and implementing a successful celebration of their centennial show. He also helps organize other dairy events throughout the state including a youth show each summer. His service to youth education includes assisting and supervising the 4-H dairy activities.

Israelsen is respected and well known throughout Utah for the role he plays in agriculture education. As an agriculture producer himself, Israelsen continues to apply his practical experience to educate others and help ensure the future viability of agriculture in his area.



PRESERVING THE PAST ONE WAGON AT A TIME

One of Eli's favorite wagons, the Cole Transfer and Storage Wagon, has historical connections to both his and his wife's families.

Eli Anderson preserves the past by collecting and restoring horse-drawn transportation in Tremonton, UT. His diverse collection that makes up Wagon Land Adventures has over 300 horse-drawn relics.

Before motor vehicles, transportation needs were met with horse-drawn wagons designed to accommodate each specific purpose. This included livestock transportation, moving feed, sheep camps, horse ambulance, hearses, army transport vehicles, fire engines and police vehicles, just to name a few.

Eli Anderson has devoted a great deal of time, energy, talents and resources to restoring and preserving horse-drawn transportation. The over 300 piece collection he has amassed is housed at his farm in Tremonton, UT, and may well be the largest collection of horse-drawn vehicles in North America. Eli collects, preserves and restores these wagons.

Eli's passion for this time period started at a young age. As a second grader, Eli went to Pioneer Village on a field trip. His mother accompanied the class. During the visit, she began to tell Eli about the items she remembered from

her youth, including everything from a cream separator to a pump organ. "All of these old things were things she'd grown up with I'd never seen, never even heard of, and I was fascinated with it," said Eli. "I came home from that experience and tried find those old things."

One item his mother noted on the trip was a white top buggy that looked like a buggy her neighbors owned when she was young. After the field trip, Eli had his mother take him to visit her old neighbor to find out about the buggy. It was long gone, and no one remembered quite what had happened to it. However, they did have something else. "They had an old sugar beet wagon, and it was still there. I tried to buy it, but that gentleman said that it had been his father's sugar beet wagon and so he wouldn't part with it," said Eli. "That sugar beet wagon sat there for 25 years. Within ten days of his funeral, the family called me to go get that wagon.

The sugar beet wagon was used to haul beets that went to the U and I Sugar Refinery in Garland, UT. It was made of Douglas fir, which is the same wood as the old trestle (the wooden bridge) that once ran across the Great Salt Lake. Since the sugar beet wagon and the trestle wood were made from the same wood in the same time period, Eli purchased some of the wood from the trestle to use in the reconstruction of the sugar beet wagon.

It took 25 years after acquiring the wagon to finish the restoration. So, in essence, the project took 50 years from when Eli first attempted to acquire the wagon to complete the restoration.

The first wagon he restored was an old commissary wagon he got while in junior high. “The first wagon I got was in really bad shape,” said Eli. “It had all fallen apart. There wasn’t much left, just the irons and some old patterns of the wood. I had that for a while and I thought, ‘I really need to restore this or I don’t deserve to have it.’ It took basically my savings at the time and cost me \$500 to get the wheels rebuilt. I spent that \$500 bucks and became very committed to the project.”

Each of Eli’s pieces comes in various stages of disrepair, sometimes they are mostly just parts. Oftentimes when he purchases a new piece, it requires extensive preservation to bring it back to its original grandeur. Eli tackles each project with a passion to restore it using the most authentic parts available. “There are just so many little things to put that puzzle together,” said Eli. “I try to put it back exact—the same species of wood, the same screws, nuts, bolts and rivets - whatever they used originally.”

Eli’s commitment to historic preservation is evident in the restoration of a gig he has been working on this year. The gig had rare rubber tires. “The white on the rubber tires indicated it was made with led, and they hadn’t made rubber like that in years,” said Eli. “I found a gig in Ohio

that had just enough new old-stock rubber to do this gig. I try to get projects back like the original.”

In addition to restoring the wagons to look as they once did, he also uncovers the stories behind each piece. Eli, a history buff, has compiled a book with information on several of the items in his collection. He searches online, uses contacts throughout the country, and reaches out to organizations and government entities to find historical information in order to complete each restoration as accurately as possible. Providence also plays a hand, and oftentimes the pieces, patterns and stories he needs to complete the restoration of items in his collection seem to find him.

On certain occasions, pieces of his collections are taken out of storage and used as they once were. His hearse is used a few times a year for funeral services. Different parts of his collection have also been used in several movies and documentaries. He frequently has entries in the Days of 47 and other parades. In 1996, during the Centennial Wagon Train, Eli served as wagon master and had up to ten of his own wagons in the wagon train during portions of the event.

While impossible to summarize the story of each piece, here are stories of a few of the wagons in Eli’s collection:

Cole Transfer and Storage Wagon

One of Eli’s favorite wagons, the Cole Transfer and Storage Wagon, has earned its place at the top of his list because of his connection with its history. Eli tried to purchase the wagon when he was younger but the owner didn’t want to sell. After the owner’s death, his wife sold Eli the wagon.

“It was in really bad shape,” said Eli. “My wife was helping me push it into the shop to work on it, and it broke in half; the front wheels to the back. I spent 18 months restoring this wagon.”



The gig Eli is restoring this year.



Eli Anderson with his Coca-Cola delivery wagon.

He was only able to save a couple pieces of the original wood, and the rest was reconstructed. When it came time to paint the wagon, he made some inquiries about lettering on the wagon and found out that at one time it had been owned by the Cole Transfer and Storage Company of Ogden, UT. Eli asked his wife's grandpa, who was in his eighties at the time, if he'd ever heard of this company. To Eli's surprise, her grandpa responded that his uncle had owned the company and as a young man he had been employed by his uncle driving the wagon.

"When they [Cole Transfer and Storage Company] sold this wagon, they sold it to a horse trader in Tremonton. He'd go from Logan to Brigham to Tremonton with a string of horses tied to this wagon trading horses every week," said Eli. "He was my mother's uncle. So this has either been on my side of the family or my wife's side of the family since it was new."

Coca-Cola Delivery Wagon

Eli has a Coca-Cola wagon once used to deliver bottles of Coca-Cola. He restored the wagon in the memory of a friend, Ben Day, that owned a Coca-Cola bottling company. When the restoration was winding down, his friend's son asked how many cases of glass Coca-Cola bottles it would take to fill the wagon. Eli did the calculations and passed that number along. He then received enough bottles to complete the project. These bottles were more meaningful since they came from his friend's bottling company.

Yellowstone Stagecoach

Congress, a Yellowstone Stagecoach built in 1910 and used to transport people around the park, was purchased by Eli from a man in Reno, NV. "It didn't even have wheels when I got it," said Eli.

Not much of the wood was salvageable, and there were a lot of curved and bent details to the wood, making

restoration even more difficult." Eli held onto the piece for about 25 years and then, "I decided it's a piece I need to save," said Eli.

Eli made several inquiries to find out more information that would aid in the restoration. Eventually, he was able to track down a park employee with access to historic records, and Eli requested a picture of Congress. She was able to locate a picture of his exact stagecoach. Eli made an appointment to meet with her, but before the visit, all national parks were closed due to budget concerns. The morning of Eli's appointment, the parks were reopened. He arrived early, and the woman he was supposed to meet with hadn't been at work for 16 days. She told him to come back a little later at his scheduled appointment time. When he returned, his efforts were rewarded with a picture of the actual wagon he had in his shop!

Eli also connected with an individual in Montana that had restored other Yellowstone Stagecoaches. This man was able to help restore the hubs for Congress, and he also sent an example of the spoke to the spoke maker Eli works with. From this spoke, Eli's spoke maker was able to recreate the spokes for the entire stagecoach.

Eli does a great deal of the restoration work himself, and he has volunteers that help on occasion. In addition to wagons, he also has a collection of other artifacts of the same time period.

For Eli, this work has become his life's mission. His hope is the collection will long outlive him and continue to tell the story of a different time. "We'd like a nice facility to house and display the wagons," said Eli. "I hope it ends up in a museum so it can be seen, enjoyed and appreciated by future generations. That's why we're doing it."

Eli has started a non-profit, Wagon Land Adventure, to help with this project. To learn more about this project, visit www.wagonlandadventure.com.



Congress, the Yellowstone Stagecoach, then and now.

OVER 35,000 LBS OF FOOD COLLECTED IN THE FARMERS FEEDING FAMILIES Food Drive



Western AgCredit is pleased to report that this year was the most successful Farmers Feeding Families Food Drive yet! During the course of the food drive, 35,000 pounds of food was collected and donations totaling over \$10,000 were sent to food banks in Western AgCredit’s service area.

This year, the food drive was moved from November-December to September-October so customers could donate their product during harvest time as part of this food drive.

Here is a breakdown of the what was collected by branch:

Logan	75 pounds
Cedar	90 pounds
Richfield	7,835 pounds
Roosevelt	735 pounds

Spanish Fork	20,464 pounds
South Jordan	81 pounds
Evanston	2,955 pounds
Tremonton	3,350 pounds

As the branch that collected the most food, Spanish Fork’s chosen food bank, Tabitha’s Way, received a \$5,000 check from CoBank, Western AgCredit’s funding bank.

Western AgCredit’s \$5000 contribution was divided and sent to the food banks supported by the other branches according to pounds of food collected.

Western AgCredit is grateful for the support this annual food drive receives from borrowers and local communities. We’re also grateful for the partnership with CoBank that allows us to bring more matching funds to this project.



Pictures of the food drive efforts in the Evanston area.



GIVES BACK

Western AgCredit is committed to supporting agriculture and being good corporate citizens. Below is an overview of community support and financial support given to the agriculture community in recent months.

Supporting Utah State Fair's Barnyard Friends Exhibit

Western AgCredit proudly supports Barnyard Friends, a popular exhibit at the Utah State Fair featuring baby farm animals. In addition to sponsoring the exhibit and helping with planning and preparation, several employees go to the fair and help at the exhibit. This year staff also helped paint a portion of the exhibit in preparation for the fair.



South Jordan staff painting at Barnyard Friends before the fair.

Working in the exhibit includes talking with attendees about the animals, making woolen bracelets and helping people interact with the animals.

This exhibit is a great opportunity to teach people, both young and old, about animals and production agriculture. They even hatch baby chicks, ducks and turkeys at the fair for people to see the incubation process and so they can interact with them after they've hatched.



Alex Olson and Wendi Gerardis talking with attendees during the fair.



Ag Education at Jordan School District



South Jordan Branch Manager Brian Johnson serves on the Jordan School District Agricultural Education Advisory Board. This group planned an Ag Field Day in September that educated seventh graders about agriculture. Brian ran a station discussing the costs of agriculture and Western AgCredit provided meals to the volunteers.

RECENT SPONSORSHIPS

- UTAH CATTLEMEN
- NATIONAL ASSOCIATION OF COUNTY AGRICULTURE AGENTS
- UT FARM BUREAU SUMMER CONFERENCE
- PUBLIC LANDS SUMMIT OF THE WEST
- USU SCHOLARSHIPS
- BYU-I SCHOLARSHIPS
- SUU SCHOLARSHIP
- UNIV. OF WY SCHOLARSHIP
- UTAH FFA CONVENTION
- VARIOUS JR. LIVESTOCK AUCTIONS
- UTAH DAIRY ASSOCIATION



Laughing Pen

“No race can prosper till it learns there is as much dignity in tilling a field as in writing a poem.”

-Booker T. Washington

What the Herd Heard

Two men were on a train headed through farm country when one of them noticed some cows.

“What a lovely bunch of cows,” he remarked.

“Not a bunch, herd,” his friend replied.

“Heard of what?”

“Herd of cows.”

“Of course I’ve heard of cows.”

“No, a cow herd.”

“What do I care what a cow heard. I have no secrets to keep from a cow.”

How to Buy a Horse

Ethan walks into a barn with a farmer to buy a horse

The horse is laid down in some straw. After giving the horse the once-over Ethan says, “This horse hasn’t got any shoes on.”

The farmer replies “Well he hasn’t got up yet.

How to Treat the Flu

What’s the difference between bird flu and swine flu?

One requires Tweetment and the other requires Oinkment.

Fine Dumping Area

The Sheriff pulls up next to the guy unloading garbage out of his pick-up into the ditch. The Sheriff asked, “Why are you dumping garbage in the ditch? Don’t you see that sign right over your head.”

“Yep,” he replies. “That’s why I am dumpin’ it here, cause it says, ‘Fine for dumping garbage.’”

What’s With the Flowers?

A man gets a flat tire, pulls off on the side of the road, and proceeds to put a bouquet of flowers in front of the car and one behind it.

Then he gets back in the car to wait. A passerby studies the scene and is so curious he turns around and goes back. He asks the fellow what the problem is.

The man replies, “I have a flat tire.” The passerby asked, “But what’s with the flowers?”

The man responded, “When you break down they tell you to put flares in the front and flares in the back. Hey, it don’t make no sense to me neither.”



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